

**Private & Confidential - Not for Circulation**

(This is a Disclosure Document prepared in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide circular no. LAD-NRO/GN/2008/13/127878 dated June 06, 2008)



**INDIAN RAILWAY FINANCE CORPORATION LIMITED**

(A Government of India Enterprise)

Registered Office: UG Floor, East Tower, NBCC Place, Pragati Vihar, Lodhi Road,  
New Delhi-110 003

Tel. No: 24369766-69 Fax No. 24369770; E-Mail: gma@irfc.nic.in

**Disclosure Document for Private Placement of 16400 Taxable, Secured, Redeemable, Non-Convertible, Non Cumulative Railway Bonds of Rs.10,00,000/- each in the nature of Promissory Notes aggregating Rs. 1640.00 crore.**

**CREDIT RATING:** By - CRISIL AAA/Stable & CARE 'AAA' [Triple A]. This rating indicates highest safety with regard to timely payment of interest and principal. By - ICRA 'LAAA', This rating indicates highest safety and a fundamentally strong position. *The Rating(s) are not a recommendation to buy, sell or hold securities and Investors should take their own decisions. The rating may be subject to revision or withdrawal at any time by the assigning Rating Agency on the basis of new information. Each rating should be evaluated independently of any other rating.*

**LISTING:** The Bonds are proposed to be listed on the Wholesale Debt Market Segment of the National Stock Exchange of India Limited.

**BOND TRUSTEE:** Indian Bank has given its consent to the Company vide their letter dated 10.05.2011 for being appointed as Bond Trustee to the proposed Taxable Bond issue to the extent of Rs. 20594.38 crores during the F.Y. 2011–12, on private placement basis, in various tranches.

**REGISTRAR TO THE ISSUE: KARVY COMPUTERSHARE PVT. LTD.**

Unit IRFC Bonds,  
Plot No. 17 to 24  
Vittal Rao Nagar,  
Madhapur  
Hyderabad PIN 500 081  
Tel: 040-23420815 - 825  
Fax: 040-23420814

**Arrangers to the Issue (in alphabetical order)**

| <b>S. No.</b> | <b>Name of Arrangers</b>                        |
|---------------|-------------------------------------------------|
| <b>1</b>      | <b>Axis Bank Ltd</b>                            |
| <b>2</b>      | <b>A.K.Capital</b>                              |
| <b>3</b>      | <b>Darashaw &amp; Company Pvt. Ltd</b>          |
| <b>4</b>      | <b>Edelweiss Capital Limited</b>                |
| <b>5</b>      | <b>HSBC</b>                                     |
| <b>6</b>      | <b>ICICI Bank Ltd</b>                           |
| <b>7</b>      | <b>ICICI Securities Primary Dealership Ltd.</b> |
| <b>8</b>      | <b>ING Vysya Bank</b>                           |
| <b>9</b>      | <b>Kotak Mahindra Bank</b>                      |
| <b>10</b>     | <b>Trust Investment Advisors Private Ltd.</b>   |
| <b>11</b>     | <b>Yes Bank Limited</b>                         |

| <b>I. Abbreviations and Glossary of the Term Used</b> |                                                                                                                                                                                                                                                                       |
|-------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Act                                                   | The Companies Act, 1956 along with subsequent amendments                                                                                                                                                                                                              |
| AGM                                                   | Annual General Meeting                                                                                                                                                                                                                                                |
| ALM                                                   | Asset Liability Management                                                                                                                                                                                                                                            |
| Articles                                              | Articles of Association of IRFC                                                                                                                                                                                                                                       |
| Board                                                 | Board of Directors of the Company or a committee thereof                                                                                                                                                                                                              |
| Bondholder                                            | The holder of Bonds being issued pursuant to this Information Memorandum                                                                                                                                                                                              |
| Bonds/ Railway Bonds                                  | Secured, Taxable, Redeemable, Non-Convertible, Non Cumulative Railway Bonds in the nature of Promissory Notes                                                                                                                                                         |
| CDSL                                                  | Central Depository Services Limited                                                                                                                                                                                                                                   |
| CRISIL                                                | Credit Rating Information Services of India Limited                                                                                                                                                                                                                   |
| Deemed Date of Allotment                              | Date of Realisation of cheque/demand draft in the designated account of IRFC                                                                                                                                                                                          |
| Depository(ies)                                       | NSDL and or CDSL                                                                                                                                                                                                                                                      |
| Document/ Information Memorandum/ Offer Document      | Debt Placement Information Memorandum for IRFC                                                                                                                                                                                                                        |
| DP                                                    | Depository Participant                                                                                                                                                                                                                                                |
| DRR                                                   | Debenture Redemption Reserve                                                                                                                                                                                                                                          |
| ECS                                                   | Electronic Clearance Service                                                                                                                                                                                                                                          |
| EFT                                                   | Electronic Funds Transfer                                                                                                                                                                                                                                             |
| FY                                                    | Financial Year                                                                                                                                                                                                                                                        |
| Gol                                                   | Government of India                                                                                                                                                                                                                                                   |
| Holiday                                               | Day on which scheduled commercial banks are closed for business in New Delhi                                                                                                                                                                                          |
| ICRA                                                  | ICRA Ltd.                                                                                                                                                                                                                                                             |
| IRFC/The Company/ The Issuer                          | Indian Railway Finance Corporation Ltd.                                                                                                                                                                                                                               |
| IRR                                                   | Internal Rate of Return                                                                                                                                                                                                                                               |
| Issue Closure                                         | Date on which the amount equal to the issue size is realised in the account of IRFC or such other date as may be notified by IRFC as the Issue Closure Date                                                                                                           |
| Memorandum/ MoA                                       | Memorandum of Association<br>Memorandum of Articles                                                                                                                                                                                                                   |
| MoR                                                   | Ministry of Railways                                                                                                                                                                                                                                                  |
| NPA                                                   | Non Performing Assets                                                                                                                                                                                                                                                 |
| NSDL                                                  | National Securities Depository Limited                                                                                                                                                                                                                                |
| NSE                                                   | The National Stock Exchange of India limited                                                                                                                                                                                                                          |
| Pay in Date                                           | Date on which application money has to be paid in favour of "Indian Railway Finance Corporation Bonds - Series 76/Series76"A"/Series 76 "B" by a Cheque/ Demand Draft payable at New Delhi by 10:00 am with the Banker to the Issue (high value clearing period only) |
| RBI                                                   | Reserve Bank of India                                                                                                                                                                                                                                                 |
| RTA/Registrar                                         | Registrar and Transfer Agent/Karvy Computershare Pvt. Ltd.                                                                                                                                                                                                            |
| RVNL                                                  | Rail Vikas Nigam Limited, a Govt. company whose entire capital is held by MoR                                                                                                                                                                                         |
| S&P                                                   | Standard and Poor's                                                                                                                                                                                                                                                   |
| SEBI                                                  | Securities and Exchange Board of India                                                                                                                                                                                                                                |
| SEBI (DIP) Guidelines                                 | SEBI (Disclosure and Investor Protection) Guidelines 2000 along with subsequent amendments                                                                                                                                                                            |
| TDS                                                   | Tax Deduction at Source                                                                                                                                                                                                                                               |

**II. DISCLAIMER**

**GENERAL DISCLAIMER**

This Disclosure Document is neither a Prospectus nor a Statement in Lieu of Prospectus and is prepared in accordance with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 06, 2008. This document does not constitute an offer to the public generally to subscribe for or otherwise acquire the Bonds to be issued by (the "Issuer"/ the "Indian Railway Finance Corporation Limited (IRFC)"/ ("the Company") The document is for the exclusive use of the Institutions to whom it is delivered and it should not be circulated or distributed to third party(ies). The Company certifies that the disclosures made in this document are generally adequate and are in conformity with the captioned SEBI Regulations. This requirement is to facilitate investors to take an informed decision for making investment in the proposed Issue.

**DISCLAIMER OF THE SECURITIES & EXCHANGE BOARD OF INDIA**

This Disclosure Document has not been filed with Securities & Exchange Board of India (SEBI). The Securities have not been recommended or approved by SEBI nor does SEBI guarantee the accuracy or adequacy of this document. It is to be distinctly understood that this document should not, in any way, be deemed or construed that the same has been cleared or vetted by SEBI. SEBI does not take any responsibility either for the financial soundness of any scheme or the project for which the Issue is proposed to be made, or for the correctness of the statements made or opinions expressed in this document. The issue of Bonds being made on private placement basis, filing of this document is not required with SEBI, however SEBI reserves the right to take up at any point of time, with the Issuer, any irregularities or lapses in this document.

**DISCLAIMER OF THE ISSUER**

The Issuer confirms that the information contained in this Disclosure Document is true and correct in all material respects and is not misleading in any material respect. All information considered adequate and relevant about the Issue and the Company has been made available in this Disclosure Document for the use and perusal of the potential investors and no selective or additional information would be available for a section of investors in any manner whatsoever. The Company accepts no responsibility for statements made otherwise than in this Disclosure Document or any other material issued by or at the instance of the Company and anyone placing reliance on any other source of information would be doing so at his/her/their own risk.

**DISCLAIMER OF THE STOCK EXCHANGE**

As required, a copy of this Disclosure Document has been submitted to the National Stock Exchange of India Ltd. (hereinafter referred to as "NSE") for hosting the same on its website. It is to be distinctly understood that such submission of the document with NSE or hosting the same on its website should not in any way be deemed or construed that the document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this document; nor does it warrant that this Issuer's securities will be listed or continue to be listed on the Exchange; nor does it take responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of the Company. Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever.

**III. NAME AND ADDRESS OF REGISTERED & CORPORATE OFFICE OF THE ISSUER**

**Name of the Issuer** : Indian Railway Finance Corporation Limited

**Registered and corporate Office** : UG Floor, East Tower, NBCC Place,  
Pragati Vihar, Lodhi Road, New Delhi-110 003

**Telephone Number** : +91-11- 24369766-69

**Fax Number** : +91-11- 24369770, 24366710

**E-mail** : gma@irfc.nic.in

**IV. NAMES AND ADDRESSES OF THE DIRECTORS OF THE ISSUER**

The composition of the Board of Directors of the Company as date of this Disclosure Document is as under:

| S. No. | Name                        | Designation       | Address                                                                                                                        |
|--------|-----------------------------|-------------------|--------------------------------------------------------------------------------------------------------------------------------|
| 1.     | F.C.Railway's               | Chairperson       | Finance Commissioner (Rlys)<br>Ministry of Railways,<br>Rail Bhawan,<br>Raisina Road,<br>New Delhi - 110 001.                  |
| 2.     | Shri R. Kashyap             | Managing Director | Indian Railway Finance<br>Corporation Ltd.<br>UG Floor, East Tower, NBCC<br>Place, Lodhi Road,<br>New Delhi - 110 003.         |
| 3.     | Shri Govind Mohan           | Director          | Joint Secretary (Infrastructure)<br>Ministry of Finance,<br>North Block,<br>New Delhi - 110 001.                               |
| 4.     | Prof. R. Narayanaswamy      | Director          | Indian institute of management<br>206, Faculty Quarters,<br>IIM Campus,<br>Bannerghatta Road,<br>Bangalore - 560076, Karnataka |
| 5.     | Shri Pranab Kumar Chaudhary | Director          | Flat No. - 799,<br>Block A - 5, CA Apartments<br>Paschim Vihar,<br>New Delhi - 63                                              |

## V. BRIEF SUMMARY OF BUSINESS/ ACTIVITIES OF ISSUER AND ITS LINE OF BUSINESS

### Highlights:

1. IRFC is the financing arm of the Indian Railways
2. Consistently profit making Public Sector Undertaking
3. Consistently rated 'AAA', 'LAAA' and 'CARE AAA' by CRISIL, ICRA and CARE respectively. Standard & Poor's, Moody's and FITCH Ratings have revised their outlook on IRFC's long Term foreign currency rating to BB+ (negative), Baa3 (stable) and 'BBB - '(Stable). Japanese Credit Rating Agency Ltd. have also assigned rating of BBB (Triple B flat) to the Samurai Bonds issued by the Company.
4. Ranked by the Department of Public Enterprises among top ten Central Public Sector Undertakings for its performance during 2001-02, 2002-03, 2003-04 and 2004-05.
5. Rated "Excellent" for the eleventh year in succession in 2007-08 and twelve th time for the year 2009-10 by the Department of Public Enterprises on the basis of achievement of performance targets set out in the MoU with the Ministry of Railways
6. Strong capital adequacy: IRFC's Capital Adequacy Ratio as on 31-03-2011 was 160.70% .
7. Public Financial Institution under Section 4A of the Companies Act, 1956
8. Return on assets of 1.11% (provisional)for the year ended March 31, 2010.
9. Profit After Tax for the year ended March 31, 2011 is Rs. 485.27 crore (Provisional).

## V. BRIEF HISTORY, BACKGROUND AND GENESIS OF THE COMPANY

Indian Railway Finance Corporation Limited, a wholly owned Public Financial Institution was incorporated on 12th December, 1986 by the Ministry of Railways, for the purpose of raising the necessary resources for meeting the developmental needs of the Indian Railways (the "Indian Railways"). IRFC began its operations after obtaining the certificate of Commencement of Business on 23<sup>rd</sup> December, 1986. IRFC was initially set up with an Authorised Capital of Rs. 200 cr. which was increased to Rs.500 cr. in 1989-90 and was further enhanced to Rs.1,000 Crore during the year 2007-08 and again further enhanced to Rs.2000 cr. In 2009-10. Similarly, the paid-up share capital has gone up from Rs.100 cr. in 1986-88 to Rs.160 cr. during 1988-89 Rs.232 cr. in the year 1989-90, Rs.500 crore in the year 2007-08.and 800 crore in 2008-09 and further to Rs.1091 crore in 2009-10 and 1602 crore due to further equity infusion of 511 crore, in the last F.Y.(2010-11).

The shares of the Company are not listed in any of the stock/shares markets since it is fully owned by the Government of India. The balance sheet size (indicated by Fixed Assets, Long Term Loans and Advances, Investments and Net Current Assets) of IRFC has increased consistently over the years from Rs. 17,238.28 crore in 2002-03 to Rs.45111.60 crore in 2010-11.

IRFC's registered office is at UG Floor, East Tower, NBCC Place, Pragati Vihar, Lodhi Road, New Delhi 110 003. Its registration number with Registrar of Companies, NCT of Delhi & Haryana is 26363 . (New CIN allotted by Ministry of Company Affairs under MCA - 21 is U65910DL 1986PLC 026363)

IRFC is registered as a Non- Banking Finance Company fully owned by the Government under section 45 IA - with the RBI, IRFC does not need to comply with the Reserve Bank of India's regulatory requirements on asset classification, income recognition, provisioning, and prudential exposure norms, which restrict a non banking finance Company's maximum exposure to a sector or an entity.

IRFC was ranked among top ten central Public Sector Undertakings for its performance during 2001-02, 2002-03, 2003-04 and 2004-05 by the Department of Public Enterprises and has also been given an award by President of India and Prime Minister of India and it has again been rated “Excellent” for the year 2009-10 by the Department of Public Enterprises on the basis of achievement of performance targets set out in the MoU with the Ministry of Railways.

Looking at the financials and Balance Sheet strength of the Company among other things, CRISIL and CARE have accorded a stand-alone rating of ‘AAA’ (pronounced as Triple “A”) and ICRA has accorded ‘LAAA’ (pronounced as L triple ‘A’) respectively to IRFC. Standard and Poor’s, Moody’s and Fitch Ratings the well known international credit rating agencies have accorded IRFC rating of BBB- (Negative), Baa3 (stable) and BBB- (stable) respectively on long term foreign currency rating. Japanese Credit Rating Agency Limited have also assigned rating of BBB (Triple B flat) to the Company.

Since its inception, IRFC has been earning profits every year and has paid dividend of Rs. 1,567.52 crore till date. The paid up capital is Rs.1602 crore as on date.

## **Background**

Soon after India attained independence in 1947, Five Year Plans were implemented with the intention of establishing planned development in the Indian economy. Under the initial Five Year Plans the Government funded Indian Railways centrally through the Ministry of Finance. In 1986, following a change in Government policy, IRFC was established with the sole purpose of acting as a financial intermediary between the financial market and the Ministry of Railways (MOR) to enable the Ministry of Railways to access funds raised in the market, an activity which the Ministry of Railways could not have entered into itself as under Government policy, the Government departments other than the Ministry of Finance cannot raise money directly in the financial market. IRFC is, therefore, a dedicated funding arm of the MOR, Government of India. It has a monopoly in the business of raising funds for the Ministry of Railways since they rely solely on IRFC for external funding of its rolling stock.

## **Objects and Present Business**

The primary objective of IRFC is to act as a financing arm for the Indian Railways. The development of IRFC’s business is dependant on the Ministry of Railways’ strategy concerning the growth of Indian Railways. Its principal business is borrowing from the commercial markets to finance the acquisitions of new rolling stock which is then in turn leased to Indian Railways. The Ministry of Railways is responsible for the acquisition of rolling stock and for the improvement, expansion and maintenance of the railway infrastructure. IRFC is responsible only for raising the finance necessary for the acquisition of rolling stock ordered by the Ministry of Railways.

At the beginning of each fiscal year, Ministry of Railways (MOR) notifies IRFC of its financing needs to be met through market borrowings. IRFC then undertakes to provide finance to Indian Railways subject to market conditions. At the end of each year, a lease agreement is drawn up to cover the capital value of the rolling stock acquired by MoR during the previous year. Lease rentals represent IRFC’s cost plus a margin. Part of the funds so raised shall also be utilized for funding bankable projects approved by MoR and to be executed by RVNL. Debt servicing will be done from revenues generated by MoR from the projects. As in the core lease transactions, Debt servicing will be on cost plus margin basis.

**Profitability and net interest margins**

Lease income represents 91% of IRFC's total income, the balance comes from interest on loans and deposits and income on account of Exchange Rate Variation Gain. This level of revenue concentration is expected to continue, as IRFC is likely to remain focused on financing Indian Railways. Furthermore, the regulatory restrictions on IRFC's investments limit the potential for any significant growth in investment income.

Profit before tax for the year 2010-11 is Rs.898.37 Crore as against Rs.788.29 Crore for the previous year. Similarly, Profit after tax has gone up from Rs.442.69 Crore in the year 2008-09 to Rs.485.27 Crore for the year 2010-11.

The Company has achieved the target set by the Ministry of Railways for incremental borrowing during 2010-11 at a weighted average cost of 7.62%. The average tenor of the incremental borrowing portfolio has been 12.32years. The Company has achieved this feat despite the fact that there has been unprecedented global financial turmoil which had resulted severe liquidity crunch and firming up of Interest rate in the domestic and International Financial market. In spite of the adverse market conditions, IRFC managed to keep its cost of borrowing at a very competitive level by resorting to innovative means and diversification of its borrowing portfolio. The story of IRFC's excellence is unambiguously encapsulated by the progressive reduction in the cost to the Railways from almost 14.97% in 1996-97 to 8.12% in 2010-11.

IRFC's cost-plus based lease agreement with Ministry of Railways assure a moderate net interest margin. The margin on the incremental assets leased to MOR for the last five years is as follows:-

| Period  | Lease pricing (IRR to the Railways) | Average cost of funds to IRFC | Margin |
|---------|-------------------------------------|-------------------------------|--------|
| 2006-07 | 8.75%                               | 8.22%                         | 0.53%  |
| 2007-08 | 9.85%                               | 9.33%                         | 0.52%  |
| 2008-09 | 9.49%                               | 8.98%                         | 0.51%  |
| 2009-10 | 8.21%                               | 7.70%                         | 0.51%  |
| 2010-11 | 8.12%                               | 7.62%                         | 0.50%  |

**Non performing loans**

IRFC had no non-performing loans as at March 31, 2010. There is no precedent of Indian Railways delaying payments to IRFC. All assets leased to India Railways are standard assets. Moreover, as a result of restrictions placed by the Department of Public Sector Enterprises on investments and IRFC's own conservative guidelines, IRFC's investment portfolio is likely to remain limited in size. Therefore, overall prospects for IRFC's asset quality will be even more closely tied to its relationship with Indian Railways.

**Performance during financial year 2010-2011**

Total Lease Income for the year 2010-11 arrives at Rs.3,513.02 Crore as against Rs.3,073.76 Crore in the year 2009-10, up by 14.29%. The increase is mainly due to the incremental growth in the quantum of assets leased and higher yields realized on the incremental leased assets.

Profit before tax for the year 2010-11 is Rs.898.37 Crore as against Rs.788.29 Crore for the previous year. Similarly, Profit after tax has gone up from Rs.442.69 Crore in the year 2009-10 to Rs.485.27 Crore for the year 2010-11. The increase in PAT is attributed to the improved interest margin on account of increased income as compared to a relatively slow growth in expenditure due to reduction in interest rates and better financial management.

**CAPITAL STRUCTURE**

(As on March 31, 2011)

| II. CAPITAL STRUCTURE |                                                             |  | (Rs. in crore) |
|-----------------------|-------------------------------------------------------------|--|----------------|
| (A)                   | Authorised Capital                                          |  |                |
|                       | 2,00,00,000 equity shares of Rs.1000                        |  | 2000.00        |
|                       | Each                                                        |  |                |
| (B)                   | Issued, Subscribed & Paid up                                |  |                |
|                       | 1,60,20,000 Equity shares of Rs.1000                        |  | 1602.00        |
|                       | Each                                                        |  |                |
| (C)                   | Reserves and Surplus                                        |  | 2684.03        |
| (D)                   | Loan Funds                                                  |  |                |
|                       | Secured Loans in India                                      |  | 31109.39       |
|                       | Unsecured Loans in India                                    |  | 0              |
|                       | Secured Loans outside India                                 |  | 147.35         |
|                       | Unsecured Loans outside India                               |  | 6867.74        |
| (E)                   | Present Issue : 16400 Secured, Taxable                      |  | 1640.00        |
|                       | Redeemable, Non Convertible Railway                         |  |                |
|                       | Bonds in the nature of Promissory notes in various tranches |  |                |
| (F)                   | Paid-up capital After the Issue                             |  | 1602.00        |
| (G)                   | Share Premium Account                                       |  |                |
|                       | Before the Issue                                            |  | 0.00           |
|                       | After the Issue                                             |  | 0.00           |

Notes:

**1. Capital Build-up: Details of allotment of equity share capital of the Company are as under:**

| Date of Allotment | No. of shares of the face value of Rs 1,000 each | Total Paid-up Capital Rs | Issue Price (Rs) | Consideration | Remarks                        |
|-------------------|--------------------------------------------------|--------------------------|------------------|---------------|--------------------------------|
| 12.12.1986        | 1                                                | 1,000                    | 1,000            | Cash          | President of India             |
|                   | 7                                                | 7,000                    | 1,000            | Cash          | Nominees of President of India |
| 18.12.1986        | 499993                                           | 50,00,00,000             | 1,000            | Cash          | President of India             |
| 08.08.1987        | 300000                                           | 80,00,00,000             | 1,000            | Cash          | -do-                           |
| 30.09.1987        | 200000                                           | 100,00,00,000            | 1,000            | Cash          | -do-                           |
| 23.03.1989        | 600000                                           | 160,00,00,000            | 1,000            | Cash          | -do-                           |
| 30.10.1989        | 720000                                           | 232,00,00,000            | 1,000            | Cash          | -do-                           |
| 25.04.2007        | 26,80,000                                        | 500,00,00,000            | 1,000            | Cash          | -do-                           |
| 12.06.2009        | 30,00,000                                        | 300,00,00,000            | 1,000            | Cash          | -do-                           |
| 03.12.2009        | 29,10,000                                        | 291,00,00,000            | 1,000            | Cash          | -do-                           |
| 07.10.2010        | 51,10,000                                        | 511,00,00,000            | 1,000            | Cash          | -do-                           |
| Total             | 1,60,20,000                                      | 1,60,20,00,00,000        | 1,000            | Cash          | -do-                           |

1. The promoter holding after this issue would remain 100%. Further this being an issue of debt no lock-in provisions are applicable.

2. The Promoters, Directors, Agency Preparing the Information Memorandum and IRFC have not entered into buy back, standby or similar arrangements for these Bonds.
3. IRFC has not raised any bridge loan or any other similar financial arrangement, the amount of which would be repaid out of the proposed Private Placement of Bonds.
4. As on 31.03.2011 IRFC had 8 Shareholders
5. i) The list of shareholders of IRFC on the date of Stock Exchange filing and the number of shares held by them is as follows.

| Sr. No. | Name                                                                                     | No. of shares held | % share holding |
|---------|------------------------------------------------------------------------------------------|--------------------|-----------------|
| 1       | President of India                                                                       | 1,60,19,993        | 99.9999563      |
| 2       | Shri Vivek Sahai, Chairman Railway Board<br>Nominee of the President of India            | 1                  | 0.000001        |
| 3       | Shri.Samar Jha F.C.(Rlys.)<br>Nominee of the President of India                          | 1                  | 0.000001        |
| 4       | Shri A.P.Mishra Member (Engg.)<br>Nominee of the President of India                      | 1                  | 0.000001        |
| 5       | Shri Sanjiv Handa, Member (Mechanical)<br>Nominee of the President of India              | 1                  | 0.000001        |
| 6       | Shri Vivek Sahai Member,(Traffic)<br>Nominee of the President of India                   | 1                  | 0.000001        |
| 7       | Shri V.K.Gupta, Secretary/Rly.Board<br>Nominee of the President of India                 | 1                  | 0.000001        |
| 8       | Shri. S.Chandra Sekharan, Addl. Member<br>(Finance)<br>Nominee of the President of India | 1                  | 0.000001        |
|         | <b>TOTAL</b>                                                                             | <b>1,60,20,000</b> | <b>100</b>      |

- ii) The list of shareholders of IRFC 10 days prior to the date of Stock Exchange filing and the number of shares held by them is as follows.

| Sr. No. | Name                                                                                 | No. of shares held | % shareholding |
|---------|--------------------------------------------------------------------------------------|--------------------|----------------|
| 1.      | President of India                                                                   | 1,60,19,993        | 99.9999563     |
| 2.      | Shri Vivek Sahai,Chairman, Railway Board<br>Nominee of the President of India        | 1                  | 0.000001       |
| 3.      | Shri.Samar Jha F.C.( Rlys.)<br>Nominee of the President of India                     | 1                  | 0.000001       |
| 4.      | Shri A.P.Mishra Member (Engg.)<br>Nominee of the President of India                  | 1                  | 0.000001       |
| 5.      | Shri Sanjeev Handa, Member (Mechanical)<br>Nominee of the President of India         | 1                  | 0.000001       |
| 6.      | Shri Vivek Sahai Member (Traffic)<br>Nominee of the President of India               | 1                  | 0.000001       |
| 7.      | Shri V K Gupta, Secretary / Rly. Board<br>Nominee of the President of India          | 1                  | 0.000001       |
| 8.      | Shri S. Chandra Sekharan, Addl. Member<br>(Finance)Nominee of the President of India | 1                  | 0.000001       |
|         |                                                                                      | <b>1,60,20,000</b> | <b>100</b>     |

- iii) The list of shareholders of IRFC 2 years prior to the date of Stock Exchange filing and the number of shares held by them is as follows.

| Sr. No. | Name               | No. of shares held | % share holding |
|---------|--------------------|--------------------|-----------------|
| 1       | President of India | 49,99,993          | 99.99986        |

|              |                                                                                         |                  |            |
|--------------|-----------------------------------------------------------------------------------------|------------------|------------|
| 2            | Smt. Sudha M.Choube, FC (Railways),<br>Nominee of the President of India                | 1                | 0.00002    |
| 3            | Shri.Ramesh Chandra,<br>Chairman, Railway Board<br>Nominee of the President of India    | 1                | 0.00002    |
| 4            | Shri Mathew John,<br>Secretary, Railway Board<br>Nominee of the President of India      | 1                | 0.00002    |
| 5            | Shri V.N.Mathur<br>Member(Traffic), Railway Board<br>Nominee of the President of India  | 1                | 0.00002    |
| 6            | Shri S.K.Vij,<br>Member (Engg), Railway Board<br>Nominee of the President of India      | 1                | 0.00002    |
| 7            | Shri R.K.Rao,<br>Member (Mech), Railway Board<br>Nominee of the President of India      | 1                | 0.00002    |
| 8            | Shri R.Ashok,<br>Addl. Member (Fin), Railway Board<br>Nominee of the President of India | 1                | 0.00002    |
| <b>TOTAL</b> |                                                                                         | <b>50,00,000</b> | <b>100</b> |

6. IRFC has not made an initial public offering within the immediately preceding two years and equity of the IRFC is not listed.
7. None of the Promoters or Directors or the nominees of the promoter has directly or indirectly undertaken transactions in the securities of the Company during the last six months.
8. The Company has never made any revaluation of fixed assets.

**Term Sheet of IRFC's Secured, Taxable, Redeemable, Non-Convertible, Non-Cumulative Railway Bonds in the nature of promissory notes – 76 Series**

|                               |                                                                                                                                                                                  |
|-------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name of the Tranche           | 76 <sup>th</sup> Series Bonds                                                                                                                                                    |
| Instrument                    | Secured, Taxable, Redeemable, Non-convertible, Non-cumulative Railway Bonds in the nature of promissory notes                                                                    |
| Face Value                    | Rs. 10,00,000 per Bond                                                                                                                                                           |
| Issue Price                   | Rs. 10,00,000 per Bond                                                                                                                                                           |
| Payment of interest           | 15 <sup>th</sup> April & 15 <sup>th</sup> October every year and first interest payment on 15 <sup>th</sup> October 2011 and the last interest payment on due date of redemption |
| Tenor                         | 10 years                                                                                                                                                                         |
| Coupon rate                   | 9.27 % p.a. payable semi-annually                                                                                                                                                |
| Put / call option             | None                                                                                                                                                                             |
| Rating                        | “AAA/Stable” by CRISIL, “CARE AAA” by CARE and “LAAA” by ICRA                                                                                                                    |
| Security                      | Pari-passu first charge over the rolling stock assets of the Company                                                                                                             |
| Issue Size                    | <b>Rs. 390.00 crores</b>                                                                                                                                                         |
| Form of issuance              | Dematerialised                                                                                                                                                                   |
| Listing                       | Listed on the Wholesale Debt Market segment (WDM) of the National Stock Exchange (NSE).                                                                                          |
| Collecting Banker             | Corporation Bank                                                                                                                                                                 |
| Trustees                      | Indian Bank                                                                                                                                                                      |
| Registrar and Transfer Agent  | Karvy Computershare Pvt. Ltd.                                                                                                                                                    |
| Deemed Date of Allotment      | May 10 <sup>th</sup> 2011                                                                                                                                                        |
| Date of Maturity / Redemption | May 10 <sup>th</sup> 2021                                                                                                                                                        |

**Issue Schedule**

|                 |                           |
|-----------------|---------------------------|
| Issue Opening   | May 10 <sup>th</sup> 2011 |
| Issue Closing   | May 10 <sup>th</sup> 2011 |
| Pay – in - Date | May 10 <sup>th</sup> 2011 |

**Term Sheet of IRFC's Secured, Taxable, Redeemable, Non-Convertible, Non-Cumulative Railway Bonds in the nature of promissory notes – 76A Series**

|                               |                                                                                                                                                                                  |
|-------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name of the Tranche           | 76 <sup>th</sup> "A" Series Bonds                                                                                                                                                |
| Instrument                    | Secured, Taxable, Redeemable, Non-convertible, Non-cumulative Railway Bonds in the nature of promissory notes                                                                    |
| Face Value                    | Rs. 10,00,000 per Bond                                                                                                                                                           |
| Issue Price                   | Rs. 10,00,000 per Bond                                                                                                                                                           |
| Payment of interest           | 15 <sup>th</sup> April & 15 <sup>th</sup> October every year and first interest payment on 15 <sup>th</sup> October 2011 and the last interest payment on due date of redemption |
| Tenor                         | 15 years                                                                                                                                                                         |
| Coupon rate                   | 9.33 % p.a. payable semi-annually                                                                                                                                                |
| Put / call option             | None                                                                                                                                                                             |
| Rating                        | "AAA/Stable" by CRISIL, "CARE AAA" by CARE and "LAAA" by ICRA                                                                                                                    |
| Security                      | Pari-passu first charge over the rolling stock assets of the Company                                                                                                             |
| Issue Size                    | <b>Rs. 255.00 crores</b>                                                                                                                                                         |
| Form of issuance              | Dematerialised                                                                                                                                                                   |
| Listing                       | Listed on the Wholesale Debt Market segment (WDM) of the National Stock Exchange (NSE).                                                                                          |
| Collecting Banker             | Corporation Bank                                                                                                                                                                 |
| Trustees                      | Indian Bank                                                                                                                                                                      |
| Registrar and Transfer Agent  | Karvy Computershare Pvt. Ltd.                                                                                                                                                    |
| Deemed Date of Allotment      | May 10 <sup>th</sup> 2011                                                                                                                                                        |
| Date of Maturity / Redemption | May 10 <sup>th</sup> 2026                                                                                                                                                        |

**Issue Schedule**

|                 |                           |
|-----------------|---------------------------|
| Issue Opening   | May 10 <sup>th</sup> 2011 |
| Issue Closing   | May 10 <sup>th</sup> 2011 |
| Pay – in - Date | May 10 <sup>th</sup> 2011 |

**Term Sheet of IRFC's Secured, Taxable, Redeemable, Non-Convertible, Non-Cumulative Railway Bonds in the nature of promissory notes – 76 “B” Series**

|                               |                                                                                                                                                                                  |
|-------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name of the Tranche           | 76 <sup>th</sup> “B” Series Bonds                                                                                                                                                |
| Instrument                    | Secured, Taxable, Redeemable, Non-convertible, Non-cumulative Railway Bonds in the nature of promissory notes                                                                    |
| Face Value                    | Rs. 10,00,000 per Bond                                                                                                                                                           |
| Issue Price                   | Rs. 10,00,000 per Bond                                                                                                                                                           |
| Payment of interest           | 15 <sup>th</sup> April & 15 <sup>th</sup> October every year and first interest payment on 15 <sup>th</sup> October 2011 and the last interest payment on due date of redemption |
| Tenor                         | 20 years                                                                                                                                                                         |
| Coupon rate                   | 9.47 % p.a. payable semi-annually                                                                                                                                                |
| Put / call option             | None                                                                                                                                                                             |
| Rating                        | “AAA/Stable” by CRISIL, “CARE AAA” by CARE and “LAAA” by ICRA                                                                                                                    |
| Security                      | Pari-passu first charge over the rolling stock assets of the Company                                                                                                             |
| Issue Size                    | <b>Rs. 995.00 crores</b>                                                                                                                                                         |
| Form of issuance              | Dematerialised                                                                                                                                                                   |
| Listing                       | Listed on the Wholesale Debt Market segment (WDM) of the National Stock Exchange (NSE).                                                                                          |
| Collecting Banker             | Corporation Bank                                                                                                                                                                 |
| Trustees                      | Indian Bank                                                                                                                                                                      |
| Registrar and Transfer Agent  | Karvy Computershare Pvt. Ltd.                                                                                                                                                    |
| Deemed Date of Allotment      | May 10 <sup>th</sup> 2011                                                                                                                                                        |
| Date of Maturity / Redemption | May 10 <sup>th</sup> 2031                                                                                                                                                        |

**Issue Schedule**

|                 |                           |
|-----------------|---------------------------|
| Issue Opening   | May 10 <sup>th</sup> 2011 |
| Issue Closing   | May 10 <sup>th</sup> 2011 |
| Pay – in - Date | May 10 <sup>th</sup> 2011 |

**VIII. TERMS OF OFFER (DETAILS OF DEBT SECURITIES PROPOSED TO BE ISSUED, MODE OF ISSUANCE, ISSUE SIZE, UTILIZATION OF ISSUE PROCEEDS, STOCK EXCHANGES WHERE SECURITIES ARE PROPOSED TO BE LISTED, REDEMPTION AMOUNT, PERIOD OF MATURITY, YIELD ON REDEMPTION, DISCOUNT AT WHICH OFFER IS MADE AND EFFECTIVE YIELD FOR INVESTOR) PRIVATE PLACEMENT OF SECURED NON-CONVERTIBLE REDEEMABLE BONDS IN THE NATURE OF DEBENTURES SERIES 76 / 76 "A"/ 76 "B" OF RS. 10 LAKH EACH FOR CASH AT PAR AGGREGATING TO Rs. 1640.00 CRORE WITH AN OPTION TO RETAIN OVERSUBSCRIPTION**

#### **Issue Size**

Indian Railway Finance Corporation Limited (the 'Issuer' or "IRFC" or "the Company") proposes to raise Rs. 1640.00 crore with an option to retain oversubscription through issue of Secured Non-Convertible Redeemable Bonds in the nature of Debentures Series 76 / 76A / 76 B (hereinafter referred to as "Bonds") of the face value of Rs. 10,00,000/- each by way of private placement ('the Issue').

#### **Registration and Government Approvals**

The Company can undertake the activities proposed by it in view of the present approvals and no further approval from any government authority (ies) is required by it to undertake the proposed activities save and except those approvals which may be required to be taken in the normal course of business from time to time.

#### **Authority for the Placement**

The present issue of Bonds is being made pursuant to the Resolution of the Board of Directors of the Company passed at its meeting held on **30<sup>th</sup> April, 2011** and such Resolution as may be passed from time to time. The Company has passed a resolution under Section 293(1) (d) of the Companies Act, 1956 ('the Act') in the AGM dated 28<sup>th</sup> August, 2009, which prescribes the maximum monetary limit for the purpose of borrowing at Rs 45,000 crore. The aggregate value of Bonds offered through this document is within these limits for the purpose of borrowing.

#### **Objects of the Issue**

The proceeds of the Bond issue(s) will be used for the acquisition of Rolling Stock (Railway assets) to meet the developmental needs of the Ministry of Railways. These Railway assets are given by IRFC to the Indian Railways on lease. The Ministry of Railways (MOR) pay lease rentals to IRFC which are sufficient to meet the debt obligations of IRFC. The lease payments to IRFC are budgeted every year and are voted by the Parliament as a part of the Railway Budget. Lease payments to IRFC are therefore assured and enjoy a sovereign risk. Part of the funds raised shall also be used for funding bankable rail projects approved by MoR and to be executed by RVNL. The Company may fund any other project of MOR, if asked to do so under a Presidential Order / Directive.

#### **Utilisation of Issue Proceeds**

Board of Directors of the Company certifies that:

1. All monies received out of issue of Bonds shall be transferred to IRFC's bank account.
2. Details of all monies utilised out of this Issue referred to in sub-item (i) shall be disclosed under an appropriate separate head in the balance sheet of the Company indicating the purpose for which such monies had been utilised; and
3. Details of all unutilised monies out of this Issue, if any, referred to in sub-item (i) shall be disclosed under an appropriate separate head in the balance sheet of the Company indicating the form in which such unutilized monies have been invested.

#### **Minimum Subscription**

As the current issue of Bonds is being made on private placement basis, the requirement of minimum subscription shall not be applicable and therefore the Company shall not be liable to refund the issue subscription(s)/ proceed(s) in the event of the total issue collection falling short of issue size or certain percentage of issue size.

**Underwriting**

The present Issue of Bonds on private placement basis has not been underwritten.

**Nature of Bonds**

The Bonds are Secured, Taxable, Redeemable, Non-convertible, Non cumulative Railway Bonds in the nature of Promissory Notes. Each Bond bears a face value of Rs. 10,00,000/-. Interest coupon on the Railway Bonds shall be payable semi-annually. Market Lot would be one Bond of Rs. 10,00,000.

The Bonds shall rank pari-passu inter-se subject to any obligations preferred by mandatory provisions of the law prevailing from time to time, and shall also, as regards repayment of principal and payment of interest, rank pari passu with all other secured borrowings of the Company.

**Security**

The Bonds, interest and charges, remuneration of Bond Trustees, other costs and amount payable in respect of the Bonds will be fully secured by pari-passu charge on the rolling stock assets of the Company in favour of Bond Trustees. The value of security shall at all times be equal to the outstanding value of Bonds being issued including interest accrued but not paid, if any, on such Bonds. The Bonds will constitute direct and un-subordinated obligations of the Company and shall rank pari-passu inter se and (subject to any obligations under mandatory provisions of law, if any prevailing from time to time) shall also, as regards payment of principal and payment of interest by the Company from out of its own funds, rank pari-passu with all other existing direct and un-subordinated borrowings of the Company.

**Face Value, Issue Price, Effective Yield for Investor**

Each Bond has a face value of Rs. 10,00,000/- and is issued at par i.e. for Rs. 10,00,000/-. The Bonds shall be redeemable at par i.e. for Rs. 10,00,000/- per Bond. Since there is no premium or discount on either issue price or on redemption value of the Bonds, the effective yield for the investors shall be the same as the coupon rate on the respective bond series.

**Terms of Payment**

The full face value of the Bonds applied for is to be paid alongwith the application form. Investor(s) need to send in the application form and the cheque(s)/ demand draft(s)/ RTGS for the full face value of the Bonds applied for.

| Face Value per Bond | Minimum Application for | Amount Payable on Application per Bond |
|---------------------|-------------------------|----------------------------------------|
| Rs. 10,00,000/-     | 10 Bonds                | Rs. 10,00,000/-                        |

**Pay-in Date & Deemed Date of Allotment**

Pay in Date shall be the date on which application money has to be paid in favour of "Indian Railway Finance Corporation Bonds" by a Cheque/ Demand Draft payable at New Delhi by 10:00 am (high value clearing period only). The funds can also be remitted through RTGS. Details of the Account of the Company are given in the Application Form and also at Page 21 (How to Apply) of this Document. The Pay-in Date shall be May 10, 2011. Deemed Date of Allotment for the Bonds shall be 10<sup>th</sup> May, 2011. The Company reserves the right to shift the Pay in Date and/or the Deemed Date of Allotment to any other date or allot the Bonds on multiple dates without giving any reason or any prior notice. The Company may at its sole discretion accept the subscription amount after the Pay in Date. All benefits available to the investors shall be from the Deemed Date of Allotment and actual allotment may occur on a date other than the Deemed Date of Allotment.

**Letter(s) of Allotment/ Bond Certificate(s)/ Refund Order(s) Issue of Letter(s) of Allotment**

The beneficiary account of the investor(s) with National Securities Depository Ltd. (NSDL)/ Central Depository Services (India) Ltd. (CDSL)/ Depository Participant will be given initial credit within 2 working days from the Deemed Date of Allotment. The initial credit in the account will be akin to the Letter of Allotment. On completion of the all statutory formalities, such credit in the account will be akin to a Bond Certificate.

**Issue of Bond Certificate(s)**

Subject to the completion of all statutory formalities within 3 months from the Deemed Date of Allotment, or such extended period as may be approved by the appropriate authority(ies), the initial credit akin to a Letter of Allotment in the Beneficiary Account of the investor would be replaced with the number of Bonds allotted. The Bonds since issued in electronic (dematerialized) form, will be governed as per the provisions of The Depository Act, 1996, Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996, rules notified by NSDL/ CDSL/ Depository Participant from time to time and other applicable laws and rules notified in respect thereof.

**Depository Arrangements**

The Company has appointed Karvy Computershare (P) Ltd., Unit - IRFC BONDS, Plot No. 17 to 24 Vittal RaoNagar, Madhapur, Hyderabad - 500 081 (Andhra Pradesh) [Tel No. (040) 23420815 to 825, Fax No. 91-40-23420814, Email: mailmanager@karvy.com] as Registrars & Transfer Agent for the present bond issue. The Company has made necessary depository arrangements with National Securities Depository Ltd. (NSDL) and Central Depository Services (India) Ltd. (CDSL) for issue and holding of Bonds in dematerialised form. In this context the Company has signed two tripartite agreements as under:

- Tripartite Agreement dated 23rd January, 2001 among IRFC, National Securities Depository Limited (NSDL) and the Registrar.
- Tripartite Agreement dated 8th May, 2003 among IRFC, Central Depository Services Limited (CDSL) and the Registrar

Investors can hold the bonds only in dematerialised form and deal with the same as per the provisions of Depositories Act, 1996 as amended from time to time

**Procedure for applying for Demat Facility**

1. The applicant must have at least one beneficiary account with any of the Depository Participants (DPs) of NSDL or CDSL prior to making the application.
2. The applicant must necessarily fill in the details (including the beneficiary account number and Depository Participant's ID) appearing in the Application Form under the heading 'Details for Issue of Bonds in Electronic/ Dematerialised Form'.
3. Bonds allotted to an applicant will be credited directly to the applicant's respective Beneficiary Account(s) with the DP.
4. For subscribing the bonds, names in the application form should be identical to those appearing in the account details in the depository. In case of joint holders, the names should necessarily be in the same sequence as they appear in the account details in the depository.
5. Non-transferable allotment advice/refund orders will be directly sent to the applicant by the Registrars to the Issue.
6. If incomplete/incorrect details are given under the heading 'Details for Issue of Bonds in Electronic/ Dematerialised Form' in the application form, it will be deemed to be an incomplete application and the same may be held liable for rejection at the sole discretion of the Company.
7. For allotment of Bonds, the address, nomination details and other details of the applicant as registered with his/her DP shall be used for all correspondence with the applicant. The Applicant is therefore responsible for the correctness of his/her demographic details given in the application form vis-à-vis those with his/her DP. In case the information is incorrect or insufficient, the Issuer would not be liable for losses, if any.
8. It may be noted that Bonds being issued in electronic form, the same can be traded only on the Stock Exchanges having electronic connectivity with NSDL or CDSL. National Stock Exchange of India Ltd., where the Bonds of the Company are proposed to be listed has connectivity with NSDL and CDSL.

9. Interest or other benefits would be paid to those Bondholders whose names appear on the list of beneficial owners given by the Depositories to the Company as on Record Date/ Book Closure Date. In case of those Bonds for which the beneficial owner is not identified by the Depository as on the Record Date/ Book Closure Date, the Company would keep in abeyance the payment of interest or other benefits, till such time that the beneficial owner is identified by the Depository and conveyed to the Company, whereupon the interest or benefits will be paid to the beneficiaries, as identified, within a period of 30 days.

**Market Lot**

The market lot will be one Bond ("Market Lot"). Since the Bonds are being issued only in dematerialised form, the odd lots will not arise either at the time of issuance or at the time of transfer of Bonds.

**Trading of Bonds**

The marketable lot for the purpose of trading of Bonds shall be Rs.10 lakhs. Trading of Bonds would be permitted in demat mode only in standard denomination of Rs.10 lakhs and such trades shall be cleared and settled in recognised stock exchange(s) subject to conditions specified by SEBI. In case of trading in Bonds which has been made over the counter, the trades shall be executed and reported on a recognized stock exchange having a nation wide trading terminal or such other platform as may be specified by SEBI.

**Mode of Transfer of Bonds**

Bonds shall be transferred subject to and in accordance with the rules/ procedures as prescribed by the NSDL/ CDSL/ Depository Participant of the transferor/ transferee and any other applicable laws and rules notified in respect thereof. The normal procedure followed for transfer of securities held in dematerialized form shall be followed for transfer of these Bonds held in electronic form. The seller should give delivery instructions containing details of the buyer's DP account to his depository participant.

Transfer of Bonds to and from NRIs/ OCBs, in case they seek to hold the Bonds and are eligible to do so, will be governed by the then prevailing guidelines of RBI. The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date. In the absence of the same, interest will be paid/ redemption will be made to the person, whose name appears in the records of the Depository. In such cases, claims, if any, by the transferee(s) would need to be settled with the transferor(s) and not with the Company.

**Interest on Application Money**

Interest at the respective coupon rate i.e. @ 9.27%, 9.33% and 9.47% p.a. payable semi-annually for Bond Series 76<sup>th</sup> / 76<sup>th</sup> A/ 76<sup>th</sup> B p.a. payable semi-annually respectively, (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) will be paid to all the applicants on the application money for the Bonds.

Such interest shall be paid from and including the date of realisation of cheque(s)/ demand draft(s)/ RTGS up to but excluding the Deemed Date of Allotment. The interest on application money will be computed on an Actual/ 366 day basis. Such interest would be paid on all the valid applications, including the refunds. Where the entire subscription amount has been refunded, the interest on application money will be paid along with the Refund Orders. Where an applicant is allotted lesser number of bonds than applied for, the excess amount paid on application will be refunded to the applicant along with the interest on refunded money.

The interest cheque(s)/ demand draft(s) for interest on application money (along with Refund Orders, in case of refund of application money, if any) shall be dispatched by the Company within 15 days from the Deemed Date of Allotment and the relative interest warrant(s) along with the Refund Order(s), as the case may be, will be dispatched by registered post to the sole/ first applicant, at the sole risk of the applicant.

**Interest on the Bonds**

In the first year, interest shall be paid for actual number of days from and including the Deemed Date of Allotment to 14<sup>th</sup> October 2011 on 15<sup>th</sup> October 2011. This will be calculated by multiplying

the nominal amount with the interest rate on a 365 days basis. After 15<sup>th</sup> October 2011 interest will be actual basis semi-annually on 15<sup>th</sup> April & 15<sup>th</sup> October each year upto redemption. This will be calculated by multiplying the nominal amount by the Interest Rate with the actual number of days divided by 365/366 days, as the case may be.

For the last interest period, interest will be paid for actual number of days on the respective redemption date for each series / sub series for the broken period from and including 15<sup>th</sup> October / 15<sup>th</sup> April of the year prior to the respective year of redemption upto ( but excluding ) the redemption date. This shall be calculated by multiplying the nominal amount with the interest rate with the actual number of days divided by 365/366 days, as the case may be.

**Record Date**

The 'Record Date' for the Bonds shall be 30 days (Subject to confirmation by NSE) prior to each interest payment and/ or principal repayment date. Interest and/or principal repayment shall be made to the person whose name appears as sole/ first in the register of bondholders/ beneficiaries position of the Depositories on record date. In the event of the Company not receiving any notice of transfer at least 30 days before the respective due date of payment of interest and at least 30 days prior to the maturity date, the transferees for the Bonds shall not have any claim against the Company in respect of interest so paid to the registered bondholder.

**Deduction of Tax at Source**

Tax applicable under the Income-Tax Act, 1961, or any other statutory modification or re-enactment thereof will be deducted at source. Tax exemption certificate/ document, under section 193/197/197A of the Income Tax Act, 1961, if any, must be lodged at the office of the Issuer, at least fifteen (15) days prior to the interest payment date. The applicants must submit tax exemption certificate, if applicable, in respect of the interest on application money, if any, along with the application form as required under the Income Tax Act, 1961. In case of tax deducted at source, the Company will send the TDS certificate to the investors.

Therefore, to ensure non-deduction/lower deduction of tax at source from interest on application money, the investors should submit Form 15H/15AA, authority letter from Assessing Officer for non-deduction of tax as may be applicable, with the Application Form, on or before the closure of the Issue.

Regarding deduction of tax at source and the requisite declaration forms to be submitted, prospective investor is advised to consult his tax advisor before investing in the Bonds to be issued by Indian Railway Finance Corporation Limited.

**Put & Call Option**

Neither "Put Option" shall be available to the Bondholder(s), nor would "Call Option" be available to the Company to redeem the Bonds prior to maturity.

**Payment on Redemption**

Payment on redemption will be made by cheque(s)/warrants(s) in the name of the Bondholder(s) whose name appears on the List of Beneficial Owners given by Depository to IRFC as on the Record Date. The Issuer's liability to Bondholder(s) towards all their rights including payment of interest or otherwise shall cease and stand extinguished from the due date of redemption in all events. Further, the Issuer will not be liable to pay interest, income or compensation of any kind from the date of such redemption of the Bonds.

The Bonds shall be taken as discharged on payment of the redemption amount by the Company. Such payment will be a legal discharge of the liability of the Company towards the Bondholders. On such payment being made, the Company will inform NSDL/CDSL and accordingly the account of the Bondholders with NSDL/CDSL will be adjusted.

The liability of the Company shall stand discharged on posting of redemption warrants by Registered Post and / or remitting the redemption proceeds through ECS / EFT / RTGS to the above said Beneficiaries. No claim, damages or penal interest in respect of delayed payment, etc. shall lie upon the Company in the event of non-receipt of the same by the addressee Bondholder.

**Effect of Holidays**

Should any of the dates defined above or elsewhere in the Information Memorandum, excepting the Deemed Date of Allotment, fall on a Sunday or a Holiday, the next working day shall be considered as the effective date(s).

In case any Interest Payment Date(s) and/or the date of Redemption falls on a Holiday, interest/redemption will be paid on the next working day (i.e. a day on which scheduled commercial banks are open for business in New Delhi).

**List of Beneficial Owners**

The Company shall request the Depository to provide a list of Beneficial Owners as at the end of the Record Date. This shall be the list, which shall be considered for payment of interest or repayment of principal amount, as the case may be.

**Register of Bondholders**

The Register of Bondholders containing necessary particulars will be maintained by IRFC, at such a place, as it may decide.

**Who can apply**

Only those persons, who are individually addressed through direct communication by the Company, are eligible to apply for the Bonds. No other person may apply. The Company may address its offer to apply to potential Investors who may include:

- Commercial Banks, Financial Institutions
- Companies within the meaning of the Companies Act, 1956.
- Regional Rural Banks
- Co-operative Banks
- Non Banking Finance Companies and Residuary Non-Banking Finance Companies
- Insurance Companies
- Port Trusts
- Provident Funds, Superannuation Funds and Gratuity Funds
- Mutual Funds
- Foreign Institutional Investors (Subject to existing regulations)

All investors are required to comply with the relevant regulations/ guidelines applicable to them for investing in the issue of Bonds.

**Succession**

In the event of the demise of the sole/first holder of the Bond(s) or the last survivor, in case of joint holders for the time being, the Company shall recognize the executor or administrator of the deceased Bondholder, or the holder of succession certificate or other legal representative as having title to the Bond(s). The Company shall not be bound to recognize such executor or administrator, unless such executor or administrator obtains probate, wherever it is necessary, or letter of administration or such holder is the holder of succession certificate or other legal representation, as the case may be, from a Court in India having jurisdiction over the matter. The Company may, in its absolute discretion, where it thinks fit, dispense with production of probate or letter of administration or succession certificate or other legal representation, in order to recognize such holder as being entitled to the Bond(s) standing in the name of the deceased Bondholder on production of sufficient documentary proof or indemnity.

Where a non-resident Indian becomes entitled to the Bond by way of succession, the following steps have to be complied with:

- a. Documentary evidence to be submitted to the Legacy Cell of the RBI to the effect that the Bond was acquired by the NRI as part of the legacy left by the deceased holder.
- b. Proof that the NRI is an Indian National or is of Indian origin.

Such holding by the NRI will be on a non-repatriation basis.

**How to apply**

This being a Private Placement Offer, Investors as specified under the head “who can apply ” and who have been addressed through this Communication directly or on behalf of the Company, only are eligible to apply.

The application should be accompanied with the Cheque/ Demand Draft (high value clearing) for the total amount of face value of Bonds applied for subscription. Applications along with High Value Cheques/ Demand Drafts for the requisite amount & other necessary documents may be deposited with the Banker to the Issue at New Delhi by 10.00 am on the Pay in Date. For details please refer to the “instructions” detailed in the “Application Form”. Photocopy of Application Form duly filled in and signed be faxed to the Company after deposit of application money.

Cheque(s) /Demand Draft(s) should be made payable in favour of “Indian Railway Finance Corporation Limited” Series 76 / 76 A / 76 B and crossed “Account Payee only”. Cheque(s) /Demand Draft (s) may be drawn on any bank and must be payable at New Delhi. Outstation Cheques, money orders or postal orders will NOT be accepted. No cash and stock invest will be accepted.

The Funds can also be remitted through Real Time Gross Settlement System (RTGS) or Electronic Fund Transfer System (EFT) or Electronic Clearing System (ECS). The IFSC code of the Company is CORP0000373 and A/c No. is CA01001517 with Corporation Bank, Bhikaiji Cama Place, New Delhi - 110 066.

**Documents to be provided by investors:**

Investors need to submit the following documents, along-with the application form, as applicable.

- Memorandum and Articles of Association/Trust Deed
- Board Resolution authorizing the investment.
- Power of Attorney
- Specimen signatures of the authorized signatories (ink signed), duly certified by an appropriate authority.
- Govt. Notification (in case of Primary Co-operative Bank and RRBs)
- Copy of PAN Card

**Force Majeure**

The Company reserves the right to withdraw the issue prior to the closing date in the event of any unforeseen development adversely affecting the economic and regulatory environment. The Company reserves the right to change the Issue Schedule.

**PAN/GIR Number**

All applicants must mention their Permanent Account Number or the GIR Number allotted under Income Tax Act, 1961 and the Income Tax Circle/ Ward/ District. In case where neither the PAN nor the GIR Number has been allotted, the fact of such a non-allotment should be mentioned in the Application Form in the space provided.

**Application under Power of Attorney**

In the case of applications made under Power of Attorney or by Limited Companies, Corporate Bodies etc. a certified true copy of the Power of Attorney or the relevant authority, as the case may be, along with the names and specimen signatures of all the authorized signatories and/or a certified copy of the Memorandum & Articles of Association and/or Bye Laws and/or the Deed of Trust and the certified true copy of the Resolution, must be lodged along with the complete application directly to the Company. Further modifications/additions in the power of attorney or authority should be notified to the RTA.

**Application by Mutual Funds**

In case of applications by Mutual Funds, a separate application must be made in respect of each scheme of an Indian Mutual Fund registered with SEBI and such applications will not be treated as multiple applications, provided that the application made by the Asset Management Company/ Trustees/ Custodian clearly indicate their intention as to the scheme for which the application has been made.

**Right to Accept or Reject Applications**

The Company reserves its full, unqualified and absolute right to accept or reject any application, in part or in full, without assigning any reason thereof. The rejected applicants will be intimated along with the refund warrant, if applicable, to be sent. Interest on application money will be paid from the date of realisation of the cheque(s)/ demand drafts(s) till one day prior to the date of refund. The application forms that are not complete in all respects are liable to be rejected and would not be paid any interest on the application money.

Application would be liable to be rejected on one or more technical grounds, including but not restricted to:

- a. Number of bonds applied for is less than the minimum application size;
- b. Applications exceeding the issue size;
- c. Bank account details not given;
- d. Details for issue of bonds in electronic/ dematerialised form not given; PAN/GIR and IT Circle/Ward/District not given;
- e. In case of applications under Power of Attorney by limited companies, corporate bodies, trusts, etc. relevant documents not submitted;

In the event, if any Bond(s) applied for is/ are not allotted in full, the excess application monies of such Bonds will be refunded, as may be permitted.

**Nomination Facility**

As per Section 109 A of the Companies Act, 1956, only individuals applying as sole applicant/Joint Applicant can nominate, in the prescribed manner, a person to whom his Bonds shall vest in the event of his death. Non individuals including holders of Power of Attorney can not nominate.

**Debenture Redemption Reserve**

The Government of India, Ministry of Company Affairs has vide General Circular No. 9/2002 No.6/3/20001-CL.V dated April 18, 2002 clarified that Public Financial Institutions need not create Debenture Redemption Reserve as specified under section 117C of the Companies Act, 1956.

**Rights of Bondholders**

The Bonds shall not, except as provided in the Act, confer upon the holders thereof any rights or privileges available to the Members of the Company including the right to receive notices or annual reports of, or to attend and/or vote, at the General Meeting of the Company. However, if any resolution affecting the rights attached to the Bonds is to be placed before the Shareholders, the said resolution will first be placed before the registered Bond holders for their consideration. In terms of Section 219(2) of the Act, holders of Bonds shall be entitled to a copy of the Balance Sheet on a specific request made to the Company.

The Bonds comprising the present issue shall rank *pari- passu inter-se* without any preference to or priority of one over the other or others over them and shall also be subject to the other terms and conditions to be incorporated in the Agreement/Trust Deed(s) to be entered into by the Company with the Trustees.

**Amendment to the Terms of the Bonds**

IRFC reserves the right to change the issue programme/ structure as indicated in the Information Memorandum. In the event of exercise of such a right, the investors will be intimated the revised schedule/ structure. Investors may note that in such an event, the dates and times mentioned will stand revised accordingly. IRFC may amend the terms of the Bond(s) at any time by a resolution passed at a meeting of the Bondholders with the consent of the Bondholders holding in the aggregate more than 75% in nominal value of the Bonds held and outstanding under the respective schemes from those present and voting.

**Future Borrowings / Issues**

The Company will be entitled from time to time to borrow / raise loans or avail of financial assistance in whatever form as also further issue of Bonds or other securities in any manner having such ranking in priority, *pari passu* or otherwise and change the capital structure, and / or avail further financial and / or guarantee facilities from financial institutions, banks and / or any other person(s) on security or otherwise of the said properties as may be decided by the Company from

time to time on such terms and conditions as may be agreed by the Company without further approval from Trustees and Bondholders.

**Right to Re-Issue of Bonds**

Where the Company has redeemed any such Bonds, subject to provisions of Section 121 of The Companies Act, 1956 and other applicable provisions, the Company shall have and shall be deemed always to have had the right to keep such bonds alive for the purpose of re-issue and in exercising such right, the Company shall have and shall be deemed always to have had the power to re-issue such bonds as per the provisions of law either by reissuing the same bonds or by issuing other bonds in their place.

**Undertakings from the Issuer**

IRFC hereby undertakes that

- The complaints in respect of the issue would be attended to expeditiously and satisfactorily.
- IRFC would take necessary steps for completion of the necessary formalities for listing & commencement of trading at stock exchange where the securities are to be listed.
- IRFC shall ensure despatch of refund orders by registered post only and adequate funds for the purpose shall be made available.
- IRFC shall co-operate with the rating agencies in providing true and adequate information. The funds to be raised through the private placement are to augment long-term resources of IRFC and not for a specific project. Hence, no monitoring agency is required to be appointed.
- Since it is a private placement of bonds and IRFC is a public financial institution under Section 4A of the Companies Act, 1956, all monies received out of issue of bonds shall be utilized for the purpose as stated in this Memorandum, without waiting for allotment of bonds/ listing of bonds. However, IRFC undertakes to refund the application money in case the allotment is not done within 30 days and / or the application for permission to deal in bonds is not granted by NSE. (Please refer to sub-title 'Listing' and 'Interest in case of delay on allotment/dispatch' of this Memorandum).
- IRFC shall disclose the complete name and address of the debenture trustee in the Annual Report.
- IRFC shall provide a compliance certificate to the debenture trustee in r/o compliance with the terms and conditions of issue of bonds as contained in this Memorandum.

**Notices**

The notices to the Bondholder(s) required to be given by IRFC shall be deemed to have been given if sent by ordinary post to the allottee/registered holder of the Bonds or if any advertisement is given in a leading national newspaper. All notices to be given by the Bondholder (s) shall be sent by registered post or by hand delivery to IRFC or such persons at such address as may be notified by IRFC from time to time.

**Tax Benefits to the Bondholders of the Company**

The holder(s) of the Bonds are advised to consider in their own case, the tax implications in respect of subscription to the Bonds after consulting their own tax advisor/ counsel.

**Disputes & Governing Law**

The Bonds are governed by and shall be construed in accordance with the existing laws of India. Any dispute arising thereof will be subject to the exclusive jurisdiction of the courts at Delhi/New Delhi.

**COMPLIANCE OFFICER**

**Name** : Mr. T. Behera  
**Designation** : General Manager (Bonds)  
**Address** : Indian Railway Finance Corporation Limited  
UG Floor, East Tower, NBCC Place,  
Pragati Vihar, Lodhi Road, New Delhi-110 003  
**Telephone and Fax no** : 011-24369766-69, 24366710  
**E-Mail:** gma@irfc.nic.in

The investors can contact the Compliance Officer in case of any pre-issue/ post-issue related problems such as non-credit of letter(s) of allotment/ bond certificate(s) in the demat account, non-receipt of refund order(s), interest warrant(s)/ cheque(s) etc.

## **IX. CREDIT RATING & RATIONALE THEREOF**

### **Domestic Rating**

The entire borrowing programme of IRFC aggregating Rs. 20,594.38 Crore for the year 2011-12 have been rated by three agencies and the rating details are given below:

#### **CRISIL**

The Credit Rating Information Services of India Limited (CRISIL) has assigned a rating of “AAA/Stable” (Pronounced as Triple A) to the proposed Bonds vide their letter dated 6<sup>th</sup> May, 2011. This rating indicates Highest degree of safety with regard to timely payment of interest and principal on the instrument.

Please refer to the Annexure for copy of Rating letter and rationale.

#### **ICRA**

ICRA Limited (ICRA) has assigned a rating of “LAAA” (Pronounced L triple A) to the proposed Bonds vide their letter dated 9<sup>th</sup> May, 2011. This is the highest rating for such instrument. This rating indicates highest safety and a fundamentally strong position. Risk factors are negligible. There may be circumstances adversely affecting the degree of safety but such circumstances, as may be visualized, are not likely to affect the timely payment of principal and interest as per terms.

Please refer to the Annexure for copy of Rating letter and rationale.

#### **CARE**

CARE Limited (CARE) has assigned a rating of “CARE AAA” (Triple A) to the proposed Bonds vide their letter dated 9<sup>th</sup> May, 2011. This rating indicates highest degree of safety with regard to timely payment of interest and principal on the instrument.

Please refer to the Annexure for copy of Rating letter and rationale.

### **International Rating**

Standard & Poor's has vide their letter dated 18.03.2010 revised its outlook on IRFC's “BBB - / Negative” long term foreign currency rating to Stable. This is based on the S&P's outlook revision on India's sovereign foreign currency rating.

FITCH Ratings vide their letter dated 11.05.2009, have assigned ‘BBB minus’ (stable) rating to the Company.

Moody's Investor Services vide their letter dated 31.03.2009, has assigned ‘Baa3’ (stable) rating to the company.

Japanese Credit Rating Agency Ltd. (JCRA) vide their letter dated 05.03.2010 have assigned BBB+ (Triple B + Stable) rating to the Samurai Bonds issued by the Company.

### **Note**

Kindly note that the rating is not a recommendation to buy, sell or hold securities and investors should take their own decisions. The rating may be subject to revision or withdrawal at any time by the assigning rating agency and each rating should be evaluated independently of any other rating.

**X. NAME OF DEBENTURE TRUSTEE**

Indian Bank has given its consent to the Company vide their letter dated May 10<sup>th</sup>, 2011 for being appointed as Bond Trustee for the Private Placement of Rs 20594.38 crores of Secured, Taxable, Redeemable, Non-Convertible, Non Cumulative Railway Bonds in the nature of Promissory Notes to be issued during 2011-12.

Indian Bank,  
66, Rajaji Salai,  
Post Box no. 1384,  
Chennai 600 001

IRFC and the Trustees shall enter into a Trustee Agreement specifying, inter alia, the powers, authorities and obligations of the Trustees and IRFC.

By applying for the Bonds, the Bondholders shall without further action or deed, be deemed to have irrevocably given their consent to and authorised the Trustees or any of their agents or authorised officials to do, inter alia, all acts, deeds, matters and things in respect of or relating to the security to be created for securing the Bonds being offered in terms of this Document including the right to substitute or release any property charged in their favour and/or to create a charge on additional properties in their favour including the right of the Trustees to release, and/or substitute relevant title deeds in respect thereof. All the rights and remedies of the Bondholders shall vest in and shall be exercised by the Trustees without reference to the Bondholders. Any payment made by IRFC to the Trustees on behalf of the Bondholders shall discharge IRFC any liability to the Bondholders. No Bondholder shall be entitled to proceed directly against IRFC unless the Trustees, having become so bound to proceed, fail to do so.

**XI. STOCK EXCHANGE WHERE SECURITIES ARE PROPOSED TO BE LISTED**

The Secured Non-Convertible Redeemable Bonds in the nature of Debentures) are proposed to be listed on the Wholesale Debt Market (WDM) Segment of the **National Stock Exchange of India Ltd. ("NSE")**. The Company has obtained an in-principle approval from the NSE for listing of said Bonds on its Wholesale Debt Market (WDM) Segment. The Company shall make an application to the NSE to list the Bonds to be issued and allotted under this Disclosure Document and complete all the formalities relating to listing of the Bonds within 70 days from the date of closure of the Issue. If such permission is not granted within 70 days from the date of closure of the Issue or where such permission is refused before the expiry of the 70 days from the closure of the Issue, the Company shall forthwith repay without interest, all monies received from the applicants in pursuance of the Disclosure Document, and if such money is not repaid within 8 days after the Company becomes liable to repay it (i.e. from the date of refusal or 70 days from the date of closing of the subscription list, whichever is earlier), then the Company and every director of the Company who is an officer in default shall, on and from expiry of 8 days, will be jointly and severally liable to repay the money, with interest at the rate of 15 per cent per annum on application money, as prescribed under Section 73 of the Companies Act, 1956.

In connection with listing of Bonds with NSE, the Company hereby undertakes that:

- (a) It shall comply with conditions of listing of Bonds as may be specified in the Listing Agreement with NSE.
- (b) Ratings obtained by the Company shall be periodically reviewed by the credit rating agencies and any revision in the rating shall be promptly disclosed by the Company to NSE.
- (c) Any change in rating shall be promptly disseminated to the holder(s) of the Bonds in such manner as NSE may determine from time to time.
- (d) The Company, the Trustees and NSE shall disseminate all information and reports on Bonds including compliance reports filed by the Company and the Trustees regarding the Bonds to the holder(s) of Bonds and the general public by placing them on their websites.
- (e) Trustees shall disclose the information to the holder(s) of the Bonds and the general public by issuing a press release in any of the following events:
  - (i) default by the Company to pay interest on Bonds or redemption amount;
  - (ii) revision of rating assigned to the Bonds;
- (f) The information referred to in para (e) above shall also be placed on the websites of the Trustees, Company and NSE.

**TERM LOANS OUTSTANDING AS ON 31-03-2011**

| Sl.No                           | Name of the Bank               | Outstanding Bal.<br>as on 31.03.11<br>(Rs. in Crore) | Rate of Interest<br>as on 31.03.11 | Date of last<br>Installment |
|---------------------------------|--------------------------------|------------------------------------------------------|------------------------------------|-----------------------------|
| <b>LONG TERM LOAN</b>           |                                |                                                      |                                    |                             |
| 1                               | Corporation Bank(1)            | 16.75                                                | 10.35%                             | 1.4.2013                    |
| 2                               | Corporation Bank (2)           | 20.08                                                | 10.35%                             | 1.10.2013                   |
| 3                               | Indian Overseas Bank(1)        | 5.00                                                 | 11.00%                             | 1.4.2013                    |
| 4                               | Indian Overseas Bank(2)        | 11.75                                                | 11.00%                             | 1.4.2013                    |
| 5                               | ICICI Bank Ltd.(qtr)           | 173.07                                               | 11.50%                             | 1.4.2015                    |
| 6                               | Vijaya Bank                    | 16.75                                                | 11.00%                             | 1.4.2013                    |
| 7                               | Punjab & Sind Bank             | 20.08                                                | 10.50%                             | 1.10.2013                   |
| 8                               | Syndicate Bank(1)              | 16.75                                                | 10.75%                             | 1.4.2013                    |
| 9                               | Syndicate Bank(2)              | 20.08                                                | 10.75%                             | 1.10.2013                   |
| 10                              | Dena Bank(1)                   | 16.75                                                | 11.55%                             | 1.4.2013                    |
| 11                              | Dena Bank(2)                   | 23.93                                                | 11.55%                             | 1.4.2015                    |
| 12                              | Andhra Bank                    | 20.08                                                | 10.50%                             | 1.10.2013                   |
| 13                              | Central Bank of India(1)Qtr    | 30.00                                                | 8.25%                              | 1.4.2013                    |
| 14                              | Central Bank of India(2)(H/Y)  | 46.59                                                | 8.25%                              | 1.4.2014                    |
| 15                              | Central Bank of India(3)(qtr)  | 39.88                                                | 8.25%                              | 1.10.2017                   |
| 16                              | Central Bank of India(4)(qtr)  | 39.88                                                | 8.25%                              | 1.10.2017                   |
| 17                              | Allahabad Bank                 | 20.01                                                | 9.00%                              | 1.10.2013                   |
| 18                              | State Bank of India(3)         | 10.00                                                | 11.10%                             | 1.4.2011                    |
| 19                              | State Bank of India (SBI)      | 6.25                                                 | 11.00%                             | 01.10.2015                  |
| 20                              | State Bank of Patiala(1)       | 5.79                                                 | 11.66%                             | 1.4.2014                    |
| 21                              | State Bank of Patiala(2)       | 14.82                                                | 11.66%                             | 1.4.2015                    |
| 22                              | State Bank of Patiala(3)       | 12.38                                                | 11.66%                             | 1.4.2013                    |
| 23                              | Jammu & Kashmir Bank Qtr       | 23.41                                                | 10.75%                             | 1.4.2014                    |
| 24                              | Canara Bank(1)                 | 69.88                                                | 10.25%                             | 1.4.2014                    |
| 25                              | Canara Bank(2)                 | 50.00                                                | 11.40%                             | 1.4.2013                    |
| 26                              | HDFC ( Bank of Punjab Ltd)     | 7.00                                                 | 8.44%                              | 1.4.2014                    |
| 27                              | State Bank of Travancore       | 2.54                                                 | 10.70%                             | 1.4.2011                    |
| 28                              | Oriental Bank of Commerce(qtr) | 26.40                                                | 10.75%                             | 1.10.2015                   |
| 29                              | United Bank of India(1)        | 33.40                                                | 8.91%                              | 1.10.2015                   |
| 30                              | United Bank of India(2)        | 40.06                                                | 8.91%                              | 1.10.2016                   |
| 31                              | Union Bank of India            | 10.00                                                | 8.19%                              | 1.10.2011                   |
| 32                              | State Bank of Saurashtra       | 25.00                                                | 10.20%                             | 1.10.2015                   |
| 33                              | State Bank of Bikaner & Jaipur | 12.50                                                | 11.35%                             | 1.04.2013                   |
| 34                              | Development Credit Bank        | 1.56                                                 | 7.95%                              | 1.04.2011                   |
| 35                              | IDBI BANK LTD.                 | 88.17                                                | 8.50%                              | 1.07.2015                   |
| <b>Total of Long term Loans</b> |                                | <b>976.60</b>                                        |                                    |                             |
| 36                              | State Bank of Patiala(5)       | 100.00                                               | 10.25%                             | 31.05.2012                  |
| 37                              | State Bank of Patiala(6)       | 100.00                                               | 11.25%                             | 1.5.2011                    |
| 38                              | State Bank of India (SBS)      | 50.00                                                | 9.75%                              | 07.07.2011                  |
| 39                              | United Bank of India (4)       | 60.00                                                | 9.50%                              | 31.08.2012                  |
| 40                              | United Bank of India (3)       | 200.00                                               | 10.00%                             | 25.09.2011                  |
| 41                              | State Bank of India (Indore)   | 50.00                                                | 10.90%                             | 27.09.2011                  |
| 42                              | Allahabad Bank (3)             | 100.00                                               | 10.75%                             | 1.05.2011                   |
| 43                              | Allahabad Bank (4)             | 95.00                                                | 10.65%                             | 27.09.2011                  |
| 44                              | Andhra Bank (2)                | 300.00                                               | 10.90%                             | 27.09.2011                  |

|    |                                                                 |                |                  |            |
|----|-----------------------------------------------------------------|----------------|------------------|------------|
| 45 | Andhra Bank (3)                                                 | <b>75.00</b>   | 10.00%           | 20.08.2012 |
| 46 | State Bank of Travancore (3)                                    | <b>195.00</b>  | 10.65%           | 27.09.2011 |
| 47 | State Bank of Hyderabad (1)                                     | <b>57.15</b>   | 9.75%            | 20.6.2012  |
| 48 | State Bank of Hyderabad (2)                                     | <b>118.00</b>  | 9.90%            | 13.01.2013 |
| 49 | Corporation Bank (2)                                            | <b>50.00</b>   | 10.35%           | 31.8.2012  |
| 50 | Bank of Maharashtra(1)                                          | <b>275.00</b>  | 10.50%           | 19.05.2011 |
| 51 | Bank of Maharashtra(2)                                          | <b>100.00</b>  | 9.75%            | 29.08.2012 |
| 52 | Central bank of India (1)                                       | <b>150.00</b>  | 10.25%           | 2.06.2011  |
| 53 | Central bank of India (2)                                       | <b>150.00</b>  | 10.40%           | 10.07.2011 |
| 54 | Central bank of India (3)                                       | <b>250.00</b>  | 10.40%           | 28.08.2011 |
| 55 | State Bank Of Mysore                                            | <b>50.00</b>   | 10.50%           | 1.5.2011   |
| 56 | Bank of Tokyo-Mitsubishi UFJ Ltd                                | <b>45.00</b>   | 8.90%            | 30.02.2012 |
| 57 | Syndicate Bank(2)                                               | <b>400.00</b>  | 10.25%           | 31.07.2016 |
| 58 | United Bank of India                                            | <b>400.00</b>  | 10.00%           | 30.06.2016 |
| 59 | Uco Bank                                                        | <b>350.00</b>  | 9.75%            | 26.03.2017 |
| 60 | Uco Bank                                                        | <b>150.00</b>  | 9.75%            | 30.03.2017 |
| 61 | Bank of Maharashtra                                             | <b>200.00</b>  | 9.75%            | 30.03.2017 |
| 62 | Bank of Tokyo-Mitsubishi UFJ Ltd                                | <b>200.00</b>  | 7.80%            | 15.05.2015 |
|    | <b>Total of Medium term Loan</b>                                | <b>4270.15</b> |                  |            |
| 63 | <b>Short Term Loans ( Against the Pleadg of Fixed Deposit )</b> | <b>23.25</b>   | 7.75%            | 5.04.2011  |
| 64 | <b>Foreign Currency Loan - Bank Of India</b>                    | <b>147.35</b>  | 6M Libor + 1.25% | 30.04.2022 |
|    | <b>Grand Total of LTL, MTL &amp; FCL</b>                        | <b>5417.35</b> |                  |            |

|                                                    |  |  |  |
|----------------------------------------------------|--|--|--|
| <b>Details of Unsecured Loans as on 31-03-2011</b> |  |  |  |
|----------------------------------------------------|--|--|--|

|       |                                             |                                                   |                | (Figures Rupees in Crore)    |                |
|-------|---------------------------------------------|---------------------------------------------------|----------------|------------------------------|----------------|
| S.No. | Particulars                                 | Name of Lender                                    | Amount         | Repayment Schedule           |                |
|       |                                             |                                                   | Outstanding    | Date                         | Amount         |
| 1     | Export Credit (USD 23.65 Million)EDC Canada | EDC Canada                                        | 32.19          |                              |                |
|       |                                             |                                                   |                | 15 <sup>th</sup> April,2011  | 7.30           |
|       |                                             |                                                   |                | 15 <sup>th</sup> Oct, 2011   | 7.30           |
|       |                                             |                                                   |                | 15 <sup>th</sup> April, 2012 | 4.41           |
|       |                                             |                                                   |                | 15 <sup>th</sup> Oct, 2012   | 4.40           |
|       |                                             |                                                   |                | 15 <sup>th</sup> April,2013  | 4.40           |
|       |                                             |                                                   |                | 15 <sup>th</sup> Oct, 2013   | 4.38           |
|       |                                             |                                                   |                |                              | <b>32.19</b>   |
| 2     | JPY-15 Bn Samurai Bonds - 2012              | Privately Placed Bonds on Japanese Capital Market | 549.12         | 22nd Feb,2012                | 549.12         |
| 3     | US PP Bonds 2017                            | Privately Placed Bonds                            | 558.13         | 28thMarch,2017               | 558.13         |
| 4     | Syndicated F.C. Loan (USD 100 Million)      | Syndicated USD Loan                               | 446.50         | 25 <sup>th</sup> Nov,2013    | 446.50         |
| 5     | Syndicated F.C. Loan (USD 450 Million)      | Foreign Currency Loan                             | 2009.25        | 29 <sup>th</sup> Sep,2014    | 2009.25        |
| 6     | USD 350 Million                             | Foreign Currency Loan                             | 1562.75        | 28 <sup>th</sup> Sep,2015    | 1562.75        |
| 7     | Loan From AFLAC JPY 15 BI                   | Foreign Currency Loan                             | 651.43         | 10 <sup>th</sup> March,2026  | 651.43         |
|       | Loan From AFLAC JPY 15 BI                   | Foreign Currency Loan                             | 165.37         | 30 <sup>th</sup> March, 2026 | 165.37         |
| 8     | Euro Dollar Bonds (USD 200 MD)              | Bonds in the offshore Market.                     | 893.00         | 30 <sup>th</sup> March,2016  | 893.00         |
|       |                                             |                                                   |                |                              |                |
|       |                                             | <b>Total Unsecured Loan</b>                       | <b>6867.74</b> |                              | <b>6867.74</b> |

**XII. DETAILS OF BORROWINGS (DETAILS DEBT SECURITIES ISSUED IN THE PAST, PARTICULARS OF DEBT SECURITIES ISSUED FOR CONSIDERATION OTHER THAN CASH OR AT A PREMIUM OR DISCOUNT OR IN PURSUANCE OF AN OPTION, HIGHEST TEN HOLDERS OF EACH CLASS OR KIND OF SECURITIES, DEBT EQUITY RATIO)**

**Principal terms of Bank loans and assets charged as security :**

*The interest is payable at monthly / quarterly / half-yearly / yearly rest(s). In case of 5 to 7 years loans, the loan can be prepaid at anytime after giving 30 / 60 days notice without any prepayment penalty.*

*All the loans are secured and have first pari passu charge on the rolling stock assets leased out to Indian Railways.*

*As per the Standard Financial Lease Agreement entered into with the Ministry of Railways (MOR) from year to year, MOR shall maintain the rolling stock assets in good condition. In case of any loss caused to the rolling stock assets due to any reasons, the MOR takes responsibility of the same and all such expenses are to be borne by them with any damages, costs and expenses caused to the Company.*

*As per the Clause 5(III) of the above agreement, MOR undertakes to make good any shortfall of funds to meeting its debt obligations which the Company may face at any point of time in future.*

**TERM LOANS OUTSTANDING AS ON 31-03-2011**

| Sl.No                 | Name of the Bank              | Outstanding Bal.<br>as on 31.03.11<br>(Rs. in Crore) | Rate of Interest<br>as on 31.03.11 | Date of last<br>Installment |
|-----------------------|-------------------------------|------------------------------------------------------|------------------------------------|-----------------------------|
| <b>LONG TERM LOAN</b> |                               |                                                      |                                    |                             |
| 1                     | Corporation Bank(1)           | 16.75                                                | 10.35%                             | 1.4.2013                    |
| 2                     | Corporation Bank (2)          | 20.08                                                | 10.35%                             | 1.10.2013                   |
| 3                     | Indian Overseas Bank(1)       | 5.00                                                 | 11.00%                             | 1.4.2013                    |
| 4                     | Indian Overseas Bank(2)       | 11.75                                                | 11.00%                             | 1.4.2013                    |
| 5                     | ICICI Bank Ltd.(qtr)          | 173.07                                               | 11.50%                             | 1.4.2015                    |
| 6                     | Vijaya Bank                   | 16.75                                                | 11.00%                             | 1.4.2013                    |
| 7                     | Punjab & Sind Bank            | 20.08                                                | 10.50%                             | 1.10.2013                   |
| 8                     | Syndicate Bank(1)             | 16.75                                                | 10.75%                             | 1.4.2013                    |
| 9                     | Syndicate Bank(2)             | 20.08                                                | 10.75%                             | 1.10.2013                   |
| 10                    | Dena Bank(1)                  | 16.75                                                | 11.55%                             | 1.4.2013                    |
| 11                    | Dena Bank(2)                  | 23.93                                                | 11.55%                             | 1.4.2015                    |
| 12                    | Andhra Bank                   | 20.08                                                | 10.50%                             | 1.10.2013                   |
| 13                    | Central Bank of India(1)Qtr   | 30.00                                                | 8.25%                              | 1.4.2013                    |
| 14                    | Central Bank of India(2)(H/Y) | 46.59                                                | 8.25%                              | 1.4.2014                    |
| 15                    | Central Bank of India(3)(qtr) | 39.88                                                | 8.25%                              | 1.10.2017                   |
| 16                    | Central Bank of India(4)(qtr) | 39.88                                                | 8.25%                              | 1.10.2017                   |

|    |                                                                 |                |                  |            |
|----|-----------------------------------------------------------------|----------------|------------------|------------|
| 17 | Allahabad Bank                                                  | 20.01          | 9.00%            | 1.10.2013  |
| 18 | State Bank of India(3)                                          | 10.00          | 11.10%           | 1.4.2011   |
| 19 | State Bank of India (SBI)                                       | 6.25           | 11.00%           | 01.10.2015 |
| 20 | State Bank of Patiala(1)                                        | 5.79           | 11.66%           | 1.4.2014   |
| 21 | State Bank of Patiala(2)                                        | 14.82          | 11.66%           | 1.4.2015   |
| 22 | State Bank of Patiala(3)                                        | 12.38          | 11.66%           | 1.4.2013   |
| 23 | Jammu & Kashmir Bank Qtr                                        | 23.41          | 10.75%           | 1.4.2014   |
| 24 | Canara Bank(1)                                                  | 69.88          | 10.25%           | 1.4.2014   |
| 25 | Canara Bank(2)                                                  | 50.00          | 11.40%           | 1.4.2013   |
| 26 | HDFC ( Bank of Punjab Ltd)                                      | 7.00           | 8.44%            | 1.4.2014   |
| 27 | State Bank of Travancore                                        | 2.54           | 10.70%           | 1.4.2011   |
| 28 | Oriental Bank of Commerce(qtr)                                  | 26.40          | 10.75%           | 1.10.2015  |
| 29 | United Bank of India(1)                                         | 33.40          | 8.91%            | 1.10.2015  |
| 30 | United Bank of India(2)                                         | 40.06          | 8.91%            | 1.10.2016  |
| 31 | Union Bank of India                                             | 10.00          | 8.19%            | 1.10.2011  |
| 32 | State Bank of Saurashtra                                        | 25.00          | 10.20%           | 1.10.2015  |
| 33 | State Bank of Bikaner & Jaipur                                  | 12.50          | 11.35%           | 1.04.2013  |
| 34 | Development Credit Bank                                         | 1.56           | 7.95%            | 1.04.2011  |
| 35 | IDBI BANK LTD.                                                  | 88.17          | 8.50%            | 1.07.2015  |
|    | <b>Total of Long term Loans</b>                                 | <b>976.60</b>  |                  |            |
| 36 | State Bank of Patiala(5)                                        | <b>100.00</b>  | 10.25%           | 31.05.2012 |
| 37 | State Bank of Patiala(6)                                        | <b>100.00</b>  | 11.25%           | 1.5.2011   |
| 38 | State Bank of India (SBS)                                       | <b>50.00</b>   | 9.75%            | 07.07.2011 |
| 39 | United Bank of India (4)                                        | <b>60.00</b>   | 9.50%            | 31.08.2012 |
| 40 | United Bank of India (3)                                        | <b>200.00</b>  | 10.00%           | 25.09.2011 |
| 41 | State Bank of India (Indore)                                    | <b>50.00</b>   | 10.90%           | 27.09.2011 |
| 42 | Allahabad Bank (3)                                              | <b>100.00</b>  | 10.75%           | 1.05.2011  |
| 43 | Allahabad Bank (4)                                              | <b>95.00</b>   | 10.65%           | 27.09.2011 |
| 44 | Andhra Bank (2)                                                 | <b>300.00</b>  | 10.90%           | 27.09.2011 |
| 45 | Andhra Bank (3)                                                 | <b>75.00</b>   | 10.00%           | 20.08.2012 |
| 46 | State Bank of Travancore (3)                                    | <b>195.00</b>  | 10.65%           | 27.09.2011 |
| 47 | State Bank of Hyderabad (1)                                     | <b>57.15</b>   | 9.75%            | 20.6.2012  |
| 48 | State Bank of Hyderabad (2)                                     | <b>118.00</b>  | 9.90%            | 13.01.2013 |
| 49 | Corporation Bank (2)                                            | <b>50.00</b>   | 10.35%           | 31.8.2012  |
| 50 | Bank of Maharashtra(1)                                          | <b>275.00</b>  | 10.50%           | 19.05.2011 |
| 51 | Bank of Maharashtra(2)                                          | <b>100.00</b>  | 9.75%            | 29.08.2012 |
| 52 | Central bank of India (1)                                       | <b>150.00</b>  | 10.25%           | 2.06.2011  |
| 53 | Central bank of India (2)                                       | <b>150.00</b>  | 10.40%           | 10.07.2011 |
| 54 | Central bank of India (3)                                       | <b>250.00</b>  | 10.40%           | 28.08.2011 |
| 55 | State Bank Of Mysore                                            | <b>50.00</b>   | 10.50%           | 1.5.2011   |
| 56 | Bank of Tokyo-Mitsubishi UFJ Ltd                                | <b>45.00</b>   | 8.90%            | 30.02.2012 |
| 57 | Syndicate Bank(2)                                               | <b>400.00</b>  | 10.25%           | 31.07.2016 |
| 58 | United Bank of India                                            | <b>400.00</b>  | 10.00%           | 30.06.2016 |
| 59 | Uco Bank                                                        | <b>350.00</b>  | 9.75%            | 26.03.2017 |
| 60 | Uco Bank                                                        | <b>150.00</b>  | 9.75%            | 30.03.2017 |
| 61 | Bank of Maharashtra                                             | <b>200.00</b>  | 9.75%            | 30.03.2017 |
| 62 | Bank of Tokyo-Mitsubishi UFJ Ltd                                | <b>200.00</b>  | 7.80%            | 15.05.2015 |
|    | <b>Total of Medium term Loan</b>                                | <b>4270.15</b> |                  |            |
| 63 | <b>Short Term Loans ( Against the Pleadg of Fixed Deposit )</b> | <b>23.25</b>   | 7.75%            | 5.04.2011  |
| 64 | <b>Foreign Currency Loan - Bank Of India</b>                    | <b>147.35</b>  | 6M Libor + 1.25% | 30.04.2022 |
|    | <b>Grand Total of LTL, MTL &amp; FCL</b>                        | <b>5417.35</b> |                  |            |

| Details of Unsecured Loans as on 31-03-2011 |                                             |                                                   |                | (Figures Rupees in Crore)    |                |
|---------------------------------------------|---------------------------------------------|---------------------------------------------------|----------------|------------------------------|----------------|
| S.No.                                       | Particulars                                 | Name of Lender                                    | Amount         | Repayment Schedule           |                |
|                                             |                                             |                                                   | Outstanding    | Date                         | Amount         |
| 1                                           | Export Credit (USD 23.65 Million)EDC Canada | EDC Canada                                        | 32.19          |                              |                |
|                                             |                                             |                                                   |                | 15 <sup>th</sup> April,2011  | 7.30           |
|                                             |                                             |                                                   |                | 15 <sup>th</sup> Oct, 2011   | 7.30           |
|                                             |                                             |                                                   |                | 15 <sup>th</sup> April, 2012 | 4.41           |
|                                             |                                             |                                                   |                | 15 <sup>th</sup> Oct, 2012   | 4.40           |
|                                             |                                             |                                                   |                | 15 <sup>th</sup> April,2013  | 4.40           |
|                                             |                                             |                                                   |                | 15 <sup>th</sup> Oct, 2013   | 4.38           |
|                                             |                                             |                                                   |                |                              | <b>32.19</b>   |
| 2                                           | JPY-15 Bn Samurai Bonds - 2012              | Privately Placed Bonds on Japanese Capital Market | 549.12         | 22nd Feb,2012                | 549.12         |
| 3                                           | US PP Bonds 2017                            | Privately Placed Bonds                            | 558.13         | 28thMarch,2017               | 558.13         |
| 4                                           | Syndicated F.C. Loan (USD 100 Million)      | Syndicated USD Loan                               | 446.50         | 25 <sup>th</sup> Nov,2013    | 446.50         |
| 5                                           | Syndicated F.C. Loan (USD 450 Million)      | Foreign Currency Loan                             | 2009.25        | 29 <sup>th</sup> Sep,2014    | 2009.25        |
| 6                                           | USD 350 Million                             | Foreign Currency Loan                             | 1562.75        | 28 <sup>th</sup> Sep,2015    | 1562.75        |
| 7                                           | Loan From AFLAC JPY 15 BI                   | Foreign Currency Loan                             | 651.43         | 10 <sup>th</sup> March,2026  | 651.43         |
|                                             | Loan From AFLAC JPY 15 BI                   | Foreign Currency Loan                             | 165.37         | 30 <sup>th</sup> March, 2026 | 165.37         |
| 8                                           | Euro Dollar Bonds (USD 200 MD)              | Bonds in the offshore Market.                     | 893.00         | 30 <sup>th</sup> March,2016  | 893.00         |
|                                             |                                             |                                                   |                |                              |                |
|                                             |                                             | <b>Total Unsecured Loan</b>                       | <b>6867.74</b> |                              | <b>6867.74</b> |

**Principal terms of the Bonds are as follows:-**

All the bonds have been issued as secured Bonds. Indian Bank is the Trustee for all the Bonds issued till 31.03.2011. These Bonds, interest, charges, remuneration of the Trustees have first pari passu charge on Rolling Stock Assets leased to Indian Railways.

The Interest is payable quarterly/ half yearly/ Annually and till the redemption date as per the Terms of the Issue of respective Series. No Interest accrues after the redemption date.

The Borrowings programmes for Issue of all the Bonds have been rated AAA, LAAA and AAA by CRISIL, ICRA and CARE respectively.

The Company has the right to re purchase the Bonds. The Company also reserves the right to issue further Bonds without further approval from Trustees or the Bondholders.

As per the Clause 5 (III) of the Standard Financial Lease Agreements entered into with Ministry of Railways (MOR), MOR undertake to make good any shortfall of funds to meeting its debt obligations which the Company may face at any point of time in future.

**IRFC BONDS OUTSTANDING AS ON 31.03.2011**

| S.No. | Series                                                                                                                                     | Amount<br>outstanding | Date of Redemption                                           |
|-------|--------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|--------------------------------------------------------------|
|       |                                                                                                                                            | Rs. in crore          |                                                              |
| 1     | 12 <sup>th</sup> 'CC' - 10% Tax-able Non-Cum. Bonds                                                                                        | 40.00                 | Redeemable in 10 equal installments starting from 31.03.2004 |
| 2     | 13 <sup>th</sup> 'AA' - 13.25% Tax-able Non-Cum. Bonds                                                                                     | 40.00                 | Redeemable in 15 equal installments starting from 31.03.2000 |
| 3     | 15 <sup>th</sup> 'L' -12.90% Taxable Non-Cum. Bonds                                                                                        | 10.00                 | 22.06.2011                                                   |
| 4     | 15 <sup>th</sup> 'M' -12.90% Taxable Non-Cum. Bonds                                                                                        | 10.00                 | 22.06.2012                                                   |
| 5     | 15 <sup>th</sup> 'N' -12.90% Taxable Non-Cum. Bonds                                                                                        | 10.00                 | 22.06.2013                                                   |
| 6     | 15 <sup>th</sup> 'O' -12.90% Taxable Non-Cum. Bonds                                                                                        | 10.00                 | 22.06.2014                                                   |
| 7     | 16 <sup>th</sup> 'L' -12.80% Taxable Non-Cum. Bonds                                                                                        | 10.00                 | 15.07.2011                                                   |
| 8     | 16 <sup>th</sup> 'M' -12.80% Taxable Non-Cum. Bonds                                                                                        | 10.00                 | 15.07.2012                                                   |
| 9     | 16 <sup>th</sup> 'N' -12.80% Taxable Non-Cum. Bonds                                                                                        | 10.00                 | 15.07.2013                                                   |
| 10    | 16 <sup>th</sup> 'O' -12.80% Taxable Non-Cum. Bonds                                                                                        | 10.00                 | 15.07.2014                                                   |
| 11    | 17 <sup>th</sup> - 9.00% Tax-free Non-Cum. Bonds                                                                                           | 200.00                | 28.02.2015                                                   |
| 12    | 22 <sup>nd</sup> -11.50% Taxable Non-Cum. Bonds                                                                                            | 3.70                  | Redeemable in 14 yearly installment starting from 28.07.2002 |
| 13    | 32 <sup>nd</sup> - 8.29% Taxable Non-Cum. Bonds**<br>**-Interest to be reset from 20.08.2006 linked to then 5 year G - Sec yield + 60 bps. | 100.00                | Redeemable in 5 yearly installments starting from 20.08.2007 |
| 14    | 33 <sup>rd</sup> 'J' - 10.45% Taxable Non-Cum. Bonds                                                                                       | 9.90                  | 13.09.2011                                                   |
| 15    | 33 <sup>rd</sup> 'K' - 10.45% Taxable Non-Cum. Bonds                                                                                       | 9.90                  | 13.09.2012                                                   |

|    |                                                      |       |            |
|----|------------------------------------------------------|-------|------------|
| 16 | 33 <sup>rd</sup> 'L' - 10.45% Taxable Non-Cum. Bonds | 9.    | 13.09.2013 |
|    |                                                      | 90    |            |
| 17 | 33 <sup>rd</sup> 'M' - 10.45% Taxable Non-Cum. Bonds | 9.    | 13.09.2014 |
|    |                                                      | 90    |            |
| 18 | 33 <sup>rd</sup> 'N' - 10.45% Taxable Non-Cum. Bonds | 9.    | 13.09.2015 |
|    |                                                      | 90    |            |
| 19 | 33 <sup>rd</sup> 'O' - 10.45% Taxable Non-Cum. Bonds | 9.    | 13.09.2016 |
|    |                                                      | 90    |            |
| 20 | 34 <sup>th</sup> 'H' - 9.95% Taxable Non-Cum. Bonds  | 5.    | 13.09.2011 |
|    |                                                      | 40    |            |
| 21 | 42 <sup>nd</sup> 'I' - 8% Taxable Non-Cum. Bonds     | 10.   | 29.08.2011 |
|    |                                                      | 00    |            |
| 22 | 42 <sup>nd</sup> 'J' - 8% Taxable Non-Cum. Bonds     | 10.   | 29.08.2012 |
|    |                                                      | 00    |            |
| 23 | 42 <sup>nd</sup> 'K' - 8% Taxable Non-Cum. Bonds     | 10.   | 29.08.2013 |
|    |                                                      | 00    |            |
| 24 | 42 <sup>nd</sup> 'L' - 8% Taxable Non-Cum. Bonds     | 10.   | 29.08.2014 |
|    |                                                      | 00    |            |
| 25 | 42 <sup>nd</sup> 'M' - 8% Taxable Non-Cum. Bonds     | 10.   | 29.08.2015 |
|    |                                                      | 00    |            |
| 26 | 42 <sup>nd</sup> 'N' - 8% Taxable Non-Cum. Bonds     | 10.   | 29.08.2016 |
|    |                                                      | 00    |            |
| 27 | 42 <sup>nd</sup> 'O' - 8% Taxable Non-Cum. Bonds     | 10.   | 29.08.2017 |
|    |                                                      | 00    |            |
| 28 | 43 <sup>rd</sup> 'I' - 6.90% Taxable Non-Cum. Bonds  | 5.    | 29.10.2011 |
|    |                                                      | 00    |            |
| 29 | 43 <sup>rd</sup> 'J' - 6.90% Taxable Non-Cum. Bonds  | 5.    | 29.10.2012 |
|    |                                                      | 00    |            |
| 30 | 43 <sup>rd</sup> 'II' - 7.63% Taxable Non-Cum. Bonds | 30.   | 29.10.2011 |
|    |                                                      | 00    |            |
| 31 | 43 <sup>rd</sup> 'JJ' - 7.63% Taxable Non-Cum. Bonds | 30.   | 29.10.2012 |
|    |                                                      | 00    |            |
| 32 | 43 <sup>rd</sup> 'KK' - 7.63% Taxable Non-Cum. Bonds | 30.   | 29.10.2013 |
|    |                                                      | 00    |            |
| 33 | 43 <sup>rd</sup> 'LL' - 7.63% Taxable Non-Cum. Bonds | 30.   | 29.10.2014 |
|    |                                                      | 00    |            |
| 34 | 43 <sup>rd</sup> 'MM' - 7.63% Taxable Non-Cum. Bonds | 30.   | 29.10.2015 |
|    |                                                      | 00    |            |
| 35 | 43 <sup>rd</sup> 'NN' - 7.63% Taxable Non-Cum. Bonds | 30.   | 29.10.2016 |
|    |                                                      | 00    |            |
| 36 | 43 <sup>rd</sup> 'OO' - 7.63% Taxable Non-Cum. Bonds | 30.00 | 29.10.2017 |
|    |                                                      |       |            |
| 37 | 44 <sup>th</sup> 'II' - 6.98% Taxable Non-Cum. Bonds | 23.   | 31.03.2012 |
|    |                                                      | 00    |            |
| 38 | 44 <sup>th</sup> 'JJ' - 6.98% Taxable Non-Cum. Bonds | 23.00 | 31.03.2013 |
|    |                                                      |       |            |
| 39 | 45 <sup>th</sup> 'E' - 6.10% Taxable Non-Cum. Bonds  | 79.   | 13.05.2013 |
|    |                                                      | 00    |            |
| 40 | 45 <sup>th</sup> 'HH' - 6.39% Taxable Non-Cum. Bonds | 7.    | 13.05.2011 |
|    |                                                      | 00    |            |
| 41 | 45 <sup>th</sup> 'II' - 6.39% Taxable Non-Cum. Bonds | 7.    | 13.05.2012 |
|    |                                                      | 00    |            |
| 42 | 45 <sup>th</sup> 'JJ' - 6.39% Taxable Non-Cum. Bonds | 7.    | 13.05.2013 |
|    |                                                      | 00    |            |
| 43 | 45 <sup>th</sup> 'KK' - 6.39% Taxable Non-Cum. Bonds | 7.    | 13.05.2014 |
|    |                                                      | 00    |            |

|    |                                                         |       |            |
|----|---------------------------------------------------------|-------|------------|
| 44 | 45 <sup>th</sup> 'LL' - 6.39% Taxable Non-Cum. Bonds    | 7.00  | 13.05.2015 |
| 45 | 45 <sup>th</sup> 'MM' - 6.39% Taxable Non-Cum. Bonds    | 7.00  | 13.05.2016 |
| 46 | 45 <sup>th</sup> 'NN' - 6.39% Taxable Non-Cum. Bonds    | 7.00  | 13.05.2017 |
| 47 | 45 <sup>th</sup> 'OO' - 6.39% Taxable Non-Cum. Bonds    | 7.00  | 13.05.2018 |
| 48 | 46 <sup>th</sup> 'H' - 6.25% Taxable Non-Cum. Bonds     | 13.00 | 12.08.2011 |
| 49 | 46 <sup>th</sup> 'I' - 6.25% Taxable Non-Cum. Bonds     | 13.00 | 12.08.2012 |
| 50 | 46 <sup>th</sup> 'J' - 6.25% Taxable Non-Cum. Bonds     | 13.00 | 12.08.2013 |
| 51 | 46 <sup>th</sup> 'K' - 6.25% Taxable Non-Cum. Bonds     | 13.00 | 12.08.2014 |
| 52 | 46 <sup>th</sup> 'L' - 6.25% Taxable Non-Cum. Bonds     | 13.00 | 12.08.2015 |
| 53 | 46 <sup>th</sup> 'M' - 6.25% Taxable Non-Cum. Bonds     | 13.00 | 12.08.2016 |
| 54 | 46 <sup>th</sup> 'N' - 6.25% Taxable Non-Cum. Bonds     | 13.00 | 12.08.2017 |
| 55 | 46 <sup>th</sup> 'O' - 6.25% Taxable Non-Cum. Bonds     | 13.00 | 12.08.2018 |
| 56 | 46 <sup>th</sup> 'DD' - 6.20% Taxable Non-Cum. Bonds    | 25.00 | 12.08.2013 |
| 57 | 46 <sup>th</sup> 'EE' - 6.20% Taxable Non-Cum. Bonds    | 25.00 | 12.08.2018 |
| 58 | 46 <sup>th</sup> 'HHH' - 5.99% Taxable Non-Cum. Bonds   | 15.00 | 12.08.2011 |
| 59 | 46 <sup>th</sup> 'III' - 5.99% Taxable Non-Cum. Bonds   | 15.00 | 12.08.2012 |
| 60 | 46 <sup>th</sup> 'JJJ' - 5.99% Taxable Non-Cumul. Bonds | 15.00 | 12.08.2013 |
| 61 | 47 <sup>th</sup> 'H' - 5.99% Taxable Non-Cum. Bonds     | 10.00 | 26.03.2012 |
| 62 | 47 <sup>th</sup> 'I' - 5.99% Taxable Non-Cum. Bonds     | 10.00 | 26.03.2013 |
| 63 | 47 <sup>th</sup> 'J' - 5.99% Taxable Non-Cum. Bonds     | 10.00 | 26.03.2014 |
| 64 | 47 <sup>th</sup> 'K' - 5.99% Taxable Non-Cum. Bonds     | 10.00 | 26.03.2015 |
| 65 | 47 <sup>th</sup> 'L' - 5.99% Taxable Non-Cum. Bonds     | 10.00 | 26.03.2016 |
| 66 | 47 <sup>th</sup> 'M' - 5.99% Taxable Non-Cum. Bonds     | 10.00 | 26.03.2017 |
| 67 | 47 <sup>th</sup> 'N' - 5.99% Taxable Non-Cum. Bonds     | 10.00 | 26.03.2018 |
| 68 | 47 <sup>th</sup> 'O' - 5.99% Taxable Non-Cum. Bonds     | 10.00 | 26.03.2019 |
| 69 | 48 <sup>th</sup> 'E' - 6.85% Taxable Non-Cum. Bonds     | 29.60 | 14.09.2011 |
| 70 | 48 <sup>th</sup> 'F' - 6.85% Taxable Non-Cum. Bonds     | 29.60 | 14.09.2012 |
| 71 | 48 <sup>th</sup> 'G' - 6.85% Taxable Non-Cum. Bonds     | 29.60 | 14.09.2013 |

|     |                                                      |          |                                                                                          |
|-----|------------------------------------------------------|----------|------------------------------------------------------------------------------------------|
| 72  | 48 <sup>th</sup> 'H' - 6.85% Taxable Non-Cum. Bonds  | 29.60    | 14.09.2014                                                                               |
| 73  | 48 <sup>th</sup> 'BB' - 6.85% Taxable Non-Cum. Bonds | 50.00    | 17.09.2011                                                                               |
| 74  | 48 <sup>th</sup> 'CC' - 6.85% Taxable Non-Cum. Bonds | 50.00    | 17.09.2012                                                                               |
| 75  | 48 <sup>th</sup> 'DD' - 6.85% Taxable Non-Cum. Bonds | 50.00    | 17.09.2013                                                                               |
| 76  | 48 <sup>th</sup> 'EE' - 6.85% Taxable Non-Cum. Bonds | 50.00    | 17.09.2014                                                                               |
| 77  | 48 <sup>th</sup> 'FF' - 6.85% Taxable Non-Cum. Bonds | 50.00    | 17.09.2015                                                                               |
| 78  | 48 <sup>th</sup> 'GG' - 6.85% Taxable Non-Cum. Bonds | 50.00    | 17.09.2016                                                                               |
| 79  | 48 <sup>th</sup> 'HH' - 6.85% Taxable Non-Cum. Bonds | 50.00    | 17.09.2017                                                                               |
| 80  | 48 <sup>th</sup> 'II' - 6.85% Taxable Non-Cum. Bonds | 50.00    | 17.09.2018                                                                               |
| 81  | 48 <sup>th</sup> 'JJ' - 6.85% Taxable Non-Cum. Bonds | 50.00    | 17.09.2019                                                                               |
| 82  | 49th 'F' Series-Floating Rate Bonds                  | 10.00    | 22.06.2011                                                                               |
| 83  | 49th 'G' Series-Floating Rate Bonds                  | 10.00    | 22.06.2012                                                                               |
| 84  | 49th 'H' Series-Floating Rate Bonds                  | 10.00    | 22.06.2013                                                                               |
| 85  | 49th 'I' Series-Floating Rate Bonds                  | 10.00    | 22.06.2014                                                                               |
| 86  | 49th 'J' Series-Floating Rate Bonds                  | 10.00    | 22.06.2015                                                                               |
| 87  | 49th 'K' Series-Floating Rate Bonds                  | 10.00    | 22.06.2016                                                                               |
| 88  | 49th 'L' Series-Floating Rate Bonds                  | 10.00    | 22.06.2017                                                                               |
| 89  | 49th 'M' Series-Floating Rate Bonds                  | 10.00    | 22.06.2018                                                                               |
| 90  | 49th 'N' Series-Floating Rate Bonds                  | 10.00    | 22.06.2019                                                                               |
| 91  | 49th 'O' Series-Floating Rate Bonds                  | 10.00    | 22.06.2020                                                                               |
|     | 51st Series 7.74% Taxable Bonds                      | 450.00   | 22.12.2020                                                                               |
| 92  | 52nd A Series 8.41% Taxable Bonds                    | 110.00   | 17.05.2016                                                                               |
| 93  | 52nd B Series 8.64% Taxable Bonds                    | 700.00   | 17.05.2021                                                                               |
| 94  | 53RD 'A' Series 8.57% Taxable Bonds                  | 125.00   | 29.11.2016                                                                               |
| 95  | 53RD 'B' Series 8.68% Taxable Bonds                  | 225.00   | 29.11.2021                                                                               |
| 96  | 53RD 'C' Series 8.75% Taxable Bonds                  | 410.00   | 29.11.2026                                                                               |
| 97  | 53rd Series 8.34% Taxable Bonds                      | 50.00    | 29.11.2011                                                                               |
| 98  | 54th A Series 9.95% Taxable Bonds                    | 150.00   | 07/06/2022                                                                               |
| 99  | 54th B Series 10.04% Taxable Bonds                   | 320.00   | 07/06/2027                                                                               |
| 100 | 54th Series 9.81% Taxable Bonds                      | 220.00   | 07/06/2017                                                                               |
| 101 | 55th D to O Series 9.86% Taxable Bonds               | 396.00   | Redeemable in 15 yearly installment starting from 07-06-2008                             |
| 102 | 56th C Series 9.68% Taxable Bonds                    | 275.00   | Redeemable in 3 equal installments on 03-07-2008, 03-07-2010 and 03-07-2012 respectively |
| 103 | 56th Series 9.76% Taxable Bonds                      | 425.00   | 03/07/2012                                                                               |
| 104 | 57th Series 9.66% Taxable Bonds                      | 1,000.00 | Redeemable in 5 equal yearly installment starting from 28-09-                            |

2018

|     |                                                      |                  |                                                                    |
|-----|------------------------------------------------------|------------------|--------------------------------------------------------------------|
| 105 | 58th Series 8.83% taxable Bonds                      | 200.00           | 29/10/2012                                                         |
| 106 | 58th A Series 9.20% taxable Bonds                    | 500.00           | 29/10/2022                                                         |
| 107 | 59th A Series 8.75% Taxable Bonds                    | 825.00           | 07/01/2013                                                         |
| 108 | 60 <sup>th</sup> Series 9.43% Taxable Bonds          | 604.00           | 23/05/2018                                                         |
| 109 | 61 <sup>st</sup> Series 10.60% Taxable Bonds         | 855.00           | 11/09/2018                                                         |
| 110 | 61 <sup>st</sup> A Series 10.70% Taxable Bonds       | 615.00           | 11/09/2023                                                         |
| 111 | 62 <sup>nd</sup> Series 8.40% Taxable Bonds          | 100.00           | 26/12/2013                                                         |
| 112 | 62 <sup>nd</sup> A Series 8.45% Taxable Bonds        | 500.00           | 26/12/2018                                                         |
| 113 | 62 <sup>nd</sup> B Series 8.50% Taxable Bonds        | 285.00           | 26/12/2023                                                         |
| 114 | 63 <sup>rd</sup> Series 8.46% Taxable Bonds          | 830.00           | 15/01/2014                                                         |
| 115 | 63 <sup>rd</sup> A Series 8.55% Taxable Bonds        | 1,705.00         | 15/01/2019                                                         |
| 116 | 63 <sup>rd</sup> B Series 8.65% Taxable Bonds        | 315.00           | 15/01/2024                                                         |
| 117 | 64 <sup>th</sup> Series 8.49% Taxable Bonds          | 182.00           | 30/03/2014                                                         |
| 118 | 65 <sup>th</sup> Series 7.45% Taxable Bonds          | 351.00           | 27/04/2014                                                         |
| 119 | 65 <sup>th</sup> AA Series 8.19 % Taxable Bonds      | 560.00           | 27/04/2019                                                         |
| 120 | 65 <sup>th</sup> 'B to O' Series 8.20% Taxable Bonds | 840.00           | Redeemable in 15 equal yearly installment starting from 27-04-2010 |
| 121 | 66 <sup>th</sup> Series 8.60% Taxable Bonds          | 500.00           | 11/06/2019                                                         |
| 122 | 67 <sup>th</sup> Series 8.55% Taxable Bonds          | 175.00           | 03/02/2020                                                         |
| 123 | 67 <sup>th</sup> 'A' Series 8.65% Taxable Bonds      | 200.00           | 03/02/2025                                                         |
| 124 | 67 <sup>th</sup> 'B' Series 8.80% Taxable Bonds      | 385.00           | 03/02/2030                                                         |
| 125 | 68 <sup>th</sup> Series 6.00% Taxfree Bonds          | 350.11           | 08/03/2015                                                         |
| 126 | 68 <sup>th</sup> 'A' Series 6.30% Taxfree Bonds      | 642.62           | 08/03/2017                                                         |
| 127 | 68 <sup>th</sup> 'B' Series 6.70% Taxfree Bonds      | 927.21           | 08/03/2020                                                         |
| 128 | 69 <sup>th</sup> Series 8.95% Taxable Bonds          | 600.00           | 10/03/2025                                                         |
| 129 | 70 <sup>th</sup> Series 7.845% Taxable Bonds         | 70.00            | 04/05/2015                                                         |
| 130 | 70 <sup>th</sup> 'AA' Series 8.79% Taxable Bonds     | 1410.00          | 04/05/2030                                                         |
| 131 | 70 <sup>th</sup> 'A - E' Series 8.72% Taxable Bonds  | 75.00            | Redeemable in 5 equal yearly installment starting from 04/05/2031  |
| 132 | 71 <sup>st</sup> 'A-E' Series 8.83% Taxable Bonds    | 1100.00          | Redeemable in 5 equal yearly installment starting from 14/05/2031  |
| 133 | 72 <sup>nd</sup> Series 8.50% Taxable Bonds          | 800.00           | 22/06/2020                                                         |
| 134 | 73 <sup>rd</sup> Series 6.05 % Tax free Bonds        | 188.08           | 20.12.2015                                                         |
| 135 | 73 <sup>rd</sup> Series 'A' 6.32% Tax Free Bonds     | 284.56           | 20.12.2017                                                         |
| 136 | 73 <sup>rd</sup> Series 'B' 6.72 % Tax Free Bonds    | 835.91           | 20.12.2020                                                         |
| 137 | 74 <sup>th</sup> Series 9.09% Taxable Bonds          | 1076.00          | 29.03.2026                                                         |
| 138 | 75 <sup>th</sup> Series 9.09% Taxable Bonds          | 150.00           | 31.03.2026                                                         |
|     | <b>Total</b>                                         | <b>25,839.39</b> |                                                                    |

**DEBT EQUITY RATIO**

| Particulars                | Pre-Issue<br>(As on May 31, 2011) prov. | Post Issue of Bonds of<br>Rs. 1640.00 crores |
|----------------------------|-----------------------------------------|----------------------------------------------|
| <b>DEBT</b>                |                                         |                                              |
| Short Term Debt            | 23.25                                   | 23.25                                        |
| Long Term Debt             | 38,101.22                               | 39,741.22                                    |
| Total Debt                 | 38,124.47                               | 39,764.47                                    |
| <b>SHAREHOLDERS' FUNDS</b> |                                         |                                              |
| Share Capital              | 1,602.00                                | 1,602.00                                     |
| Share Application          |                                         |                                              |

|                                                   |          |          |
|---------------------------------------------------|----------|----------|
| Reserve & Surplus (excluding Revaluation Reserve) | 2,684.03 | 2,684.03 |
| Net Worth                                         | 4286.03  | 4286.03  |
| DEBT EQUITY RATIO                                 | 8.90     | 8.90     |
| Long Term Debt/ Net Worth                         | 8.89     | 9.27     |

**TOP 10 HOLDERS OF BONDS As on 31/03/2011**

| Sr. No. | Name of Bondholder                                                             | Number of Bonds Held |
|---------|--------------------------------------------------------------------------------|----------------------|
| 1.      | LIFE INSURANCE CORPORATION OF INDIA                                            | 575086               |
| 2.      | PUNJAB NATIONAL BANK                                                           | 37798                |
| 3.      | COAL MINES PROVIDENT FUND                                                      | 10392                |
| 4.      | AXIS BANK LIMITED                                                              | 7499                 |
| 5.      | OIL AND NATURAL GAS CORPORATION LIMITED EMPLOYEES CONTRIBUTORY PROVIDENT FUND. | 6218                 |
| 6.      | ICICI LOMBARD GENERAL INSURANCE COMPANY LTD.                                   | 15200                |
| 7.      | SBI LIFE INSURANCE COMPANY LTD.                                                | 5989                 |
| 8.      | CBT EPF EPS A/C HSBC AMC LTD                                                   | 3853                 |
| 9.      | HSBC BANK (MAURITIUS) LTD.                                                     | 3150                 |
| 10.     | BAJAJ ALLIANZ LIFE INSURANCE COMPANY LTD.                                      | 2550                 |
|         | <b>TOTAL</b>                                                                   | <b>667735</b>        |

**TOP 10 LOAN OF LONG TERM & MEDIUM TERM LOANS AS ON 31/03/2011**

|                                     |  |                  |
|-------------------------------------|--|------------------|
|                                     |  |                  |
| - United Bank of India              |  | <b>73346.00</b>  |
| - Central Bank of India             |  | <b>70635.00</b>  |
| - Bank of Maharashtra               |  | <b>57500.00</b>  |
| - UCO Bank                          |  | <b>50000.00</b>  |
| - Syndicate Bank                    |  | <b>43683.00</b>  |
| - Andhra Bank                       |  | <b>39508.00</b>  |
| - Bank of Tokyo-Mitsubishi UFJ Ltd. |  | <b>24500.00</b>  |
| - State Bank of Patiala             |  | <b>23298.75</b>  |
| - Allahabad Bank                    |  | <b>21501.59</b>  |
| - State Bank of Travancore          |  | <b>19753.85</b>  |
| <b>TOTAL ::</b>                     |  | <b>423726.19</b> |
|                                     |  |                  |
|                                     |  |                  |

**TOP 10 HOLDERS OF EQUITY**

| Sr. No. | Name of Bondholder | Address                                              | Number of Share Held                      | % Holding |
|---------|--------------------|------------------------------------------------------|-------------------------------------------|-----------|
| 1.      | President of India | Ministry of Railways,<br>Raisina Road,<br>New Delhi. | 1,60,19,993<br>Shares of<br>Rs.1,000 each | 99.99996% |

**PARTICULARS OF DEBT SECURITIES ISSUED (I) FOR CONSIDERATION OTHER THAN CASH, WHETHER IN WHOLE OR PART, (II) AT A PREMIUM OR DISCOUNT, OR (III) IN PURSUANCE OF AN OPTION**

The Company confirms that other than and to the extent mentioned elsewhere in this Disclosure Document, it has not issued any shares or debt securities or agreed to issue any shares or debt securities for consideration

other than cash, whether in whole or in part, at a premium or discount or in pursuance of an option since inception.

### **XIII. SERVICING BEHAVIOR ON EXISTING DEBT SECURITIES AND OTHER BORROWINGS**

The Company hereby confirms that:

- a) The main constituents of the Company's borrowings have been in the form of borrowings from Banks and Financial Institutions, Bonds, Commercial Paper etc.
- b) The Company has been servicing all its principal and interest liabilities on time and there has been no instance of delay or default since inception.
- c) The Company has neither defaulted in repayment/ redemption of any of its borrowings nor affected any kind of roll over against any of its borrowings in the past.

### **XIV. UNDERTAKING REGARDING COMMON FORM OF TRANSFER**

The Bonds shall be transferred subject to and in accordance with the rules/ procedures as prescribed by the NSDL/ CDSL/ Depository Participant of the transferor/ transferee and any other applicable laws and rules notified in respect thereof. The normal procedure followed for transfer of securities held in dematerialized form shall be followed for transfer of these Bonds held in electronic form. The seller should give delivery instructions containing details of the buyer's DP account to his depository participant.

The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date. In the absence of the same, interest will be paid/ redemption will be made to the person, whose name appears in the records of the Depository. In such cases, claims, if any, by the transferee(s) would need to be settled with the transferor(s) and not with the Company.

The Company undertakes that it shall use a common form/ procedure for transfer of Bonds issued under terms of this Disclosure Document.

### **XV. MATERIAL EVENT, DEVELOPMENT OR CHANGE AT THE TIME OF ISSUE**

The Company hereby declares that there has been no material event, development or change at the time of issue which may affect the issue or the investor's decision to invest/ continue to invest in the debt securities of the Company.

### **XVI. PERMISSION/ CONSENT FROM PRIOR CREDITORS**

The Company hereby confirms that it is entitled to raise money through current issue of Bonds without the consent/ permission/ approval from the Bondholders/ Trustees/ Lenders/ other creditors of the Company. The Company hereby undertakes that it shall seek consent from the existing charge holders for creating of security for the Bonds on pari passu basis. In future, the Trustees shall provide consent to create pari-passu charge subject to Company's complying with the requisite terms of the Bonds issued.

### **XVII. MATERIAL CONTRACTS & AGREEMENTS INVOLVING FINANCIAL OBLIGATIONS OF THE ISSUER**

The contracts referred to below (not being contracts entered into in the ordinary course of business carried on by the Company or entered into more than two years before the date of Information Memorandum) which are or may be deemed material, have been entered into by the Company. Copies of these contracts, together with the copies of the documents referred to below, may be inspected at the Registered Office of IRFC between 10:00 A.M. and 12:00 noon on any working day between the date of the Information Memorandum and the date of closing of the Issue.

#### **Material Contracts**

1. Copy of letter No. IRFC / Bonds /R & T Agent/2011-12 dated 4<sup>th</sup> May, 2011 appointing Karvy Computershare Pvt. Ltd.as R&T Agents for the bonds.
2. Copy of letter no. IRFC/Bonds/Trustee/2011-12 dated 10<sup>th</sup> May, 2011 appointing Indian Bank as the Trustees to the Bond Issue

#### **Material Documents**

3. Listing Agreement
4. Resolution passed by the shareholders at the AGM/EGM with respect to borrowings
5. Approval from Ministry of Finance / RBI / any other government authority if applicable (Generally in case of Govt. Companies and banks)
6. Resolution passed by the Board of Directors for authorizing the issue
7. Approval of the Board of Directors for allotment of securities/confirmation that the allotment has been done
8. Consent letter issued by the Trustee
9. Letter(s) issued by depositories allotting the ISIN Code giving details of the instrument
10. Letter(s) issued by credit rating agency(ies) / CRISIL / CARE / ICRA
11. List of allottees (format as per Appendix-I)
12. Latest Annual Report
13. Memorandum and Articles of Association
14. Copy of latest audited balance sheet. If the Annual Report contains the latest audited balance sheet than the issuer may not provide it separately.
15. Soft copy in pdf form and certified true copy of Disclosure document (Offer Document) prepared as per Schedule – I of the SEBI (Issue and Listing of Debt securities) Regulations, 2008
16. Self certification from the Company Secretary or authorised signatory by the Board confirming that the issuer has followed the SEBI (Issue and Listing of Debt securities) Regulations, 2008, provisions of the Companies Act, 1956, rules prescribed there under and other applicable laws
17. Debenture Trust Deed / Consent letter of the Debenture Trustee. Undertaking from the Company from the Company Secretary or authorized signatory confirming that they will execute the Trust Deed within three months of the closure of the issue and submit the certified true copy to the exchange if Debenture Trust Deed is not executed

## DECLARATION

It is hereby declared that this Disclosure Document contains full disclosures in accordance with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 06, 2008.

The Company also confirms that this Disclosure Document does not omit disclosure of any material fact which may make the statements made therein, in light of the circumstances under which they are made, misleading. The Disclosure Document also does not contain any false or misleading statement.

The Company accepts no responsibility for the statement made otherwise than in the Disclosure Document or in any other material issued by or at the instance of the Company and that any one placing reliance on any other source of information would be doing so at his own risk.

Signed pursuant to the authority granted by Board of Directors of the Company at its meeting held on **30<sup>th</sup> April 2011**.

for Indian Railway Finance Corporation Limited

**( T. Behera )**  
**General Manager (Bonds)**

Place: New Delhi.  
Date: May 10th, 2011